

# Roadshow Presentation

December 2025



# Disclaimer

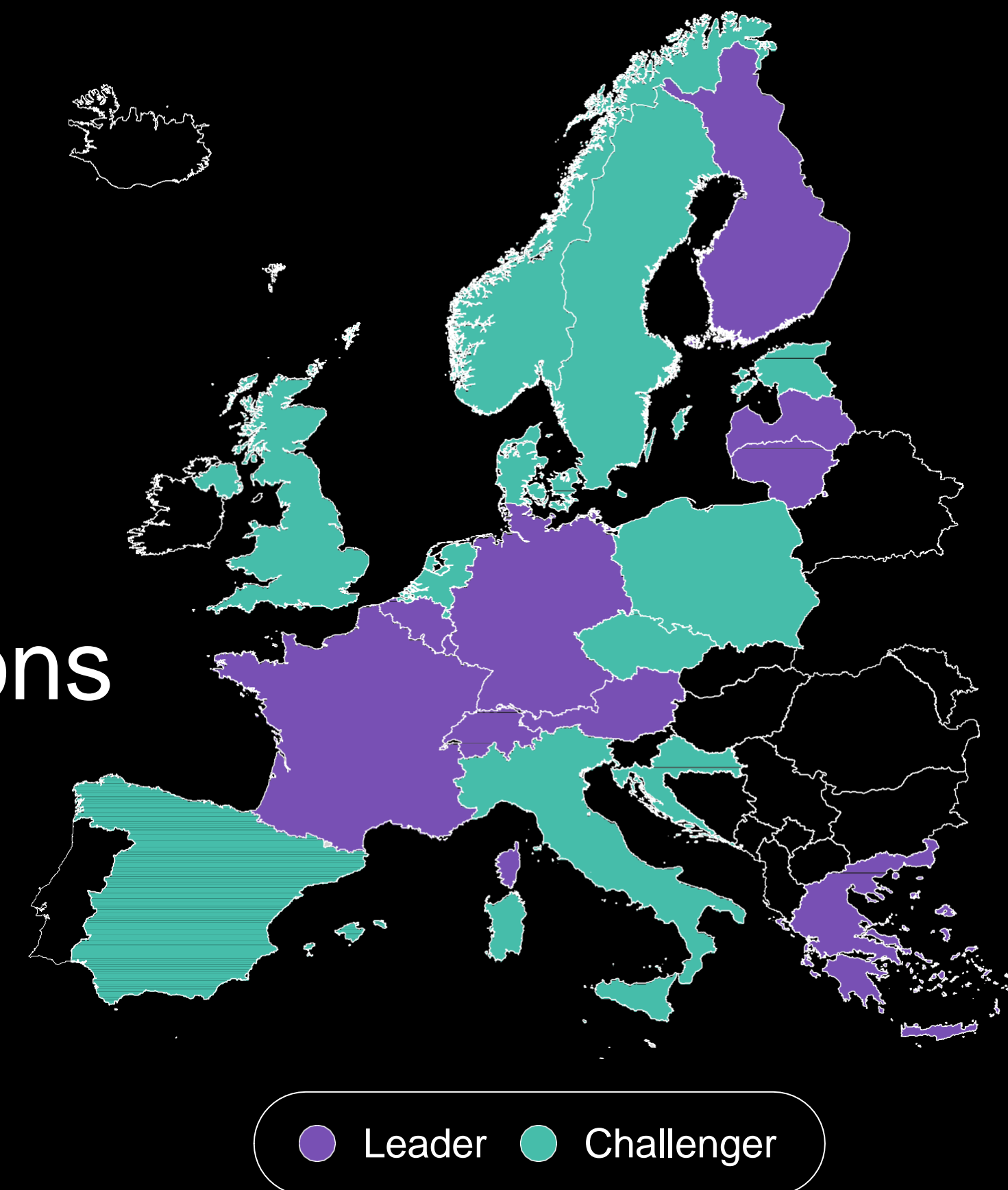
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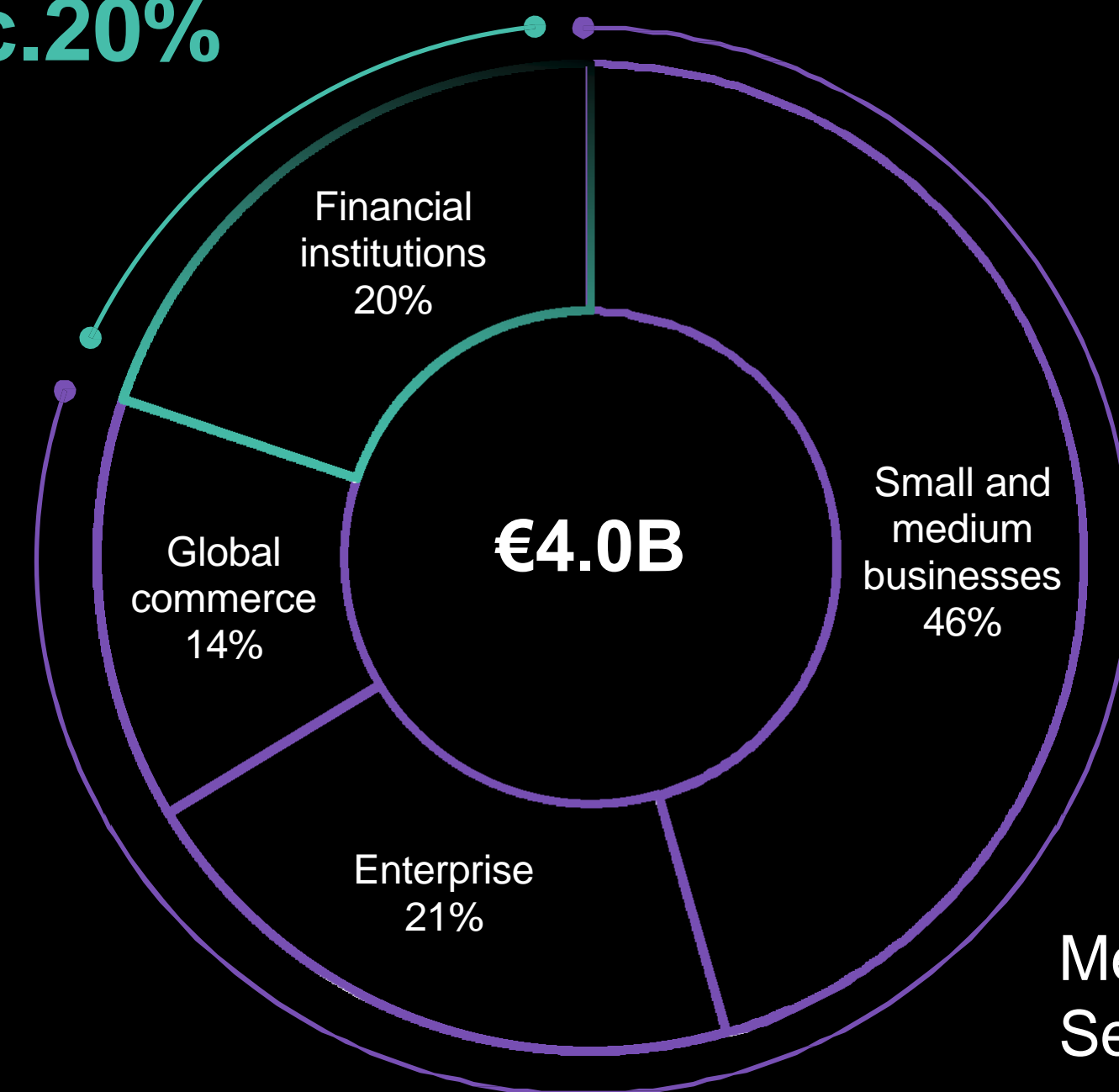
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Worldline is  
**a leading pan-European  
acquirer and operator  
of critical infrastructure**  
for merchants and financial institutions



**A strong  
and diversified  
foundation**  
with shared assets  
between go-to-markets

Financial  
Institutions  
**c.20%**



Merchant  
Services  
**c. 80%**

REVENUE BY GO-TO-MARKET<sup>1</sup>

1. Figures are based on FY 2025e proforma scope



## 2025 actions **building momentum**

- **New management team**
- Assessment of **merchant portfolio**
- **€50M cash** cost savings
- **4** new Android devices
- **3** divestments announced for €350M-€400M cash proceeds<sup>1</sup>
- **5** platforms decommissioned

## **Challenges to address**

### **Commercial**

- Decision to reduce HBR<sup>2</sup> exposure
- Dip in Financial Institutions revenues
- Merchant mix

### **Internal**

- Delayed platform convergence
- Fragmented operating model
- Lack of automation

1. Year to date divestments announced: MeTS, Worldline North America and Cetrel  
2. High Brand Risk



# North Star 2030: four drivers of transformation

Simplify  
and streamline  
the operating model

**5%** of North Star 2030  
Adj. EBITDA Contribution

Converge  
platforms and  
automate  
operations

**55%** of North Star 2030  
Adj. EBITDA Contribution

Integrate  
operations through  
GCC

**20%** of North Star 2030  
Adj. EBITDA Contribution

Grow  
through efficiency  
and revenue  
management

**20%** of North Star 2030  
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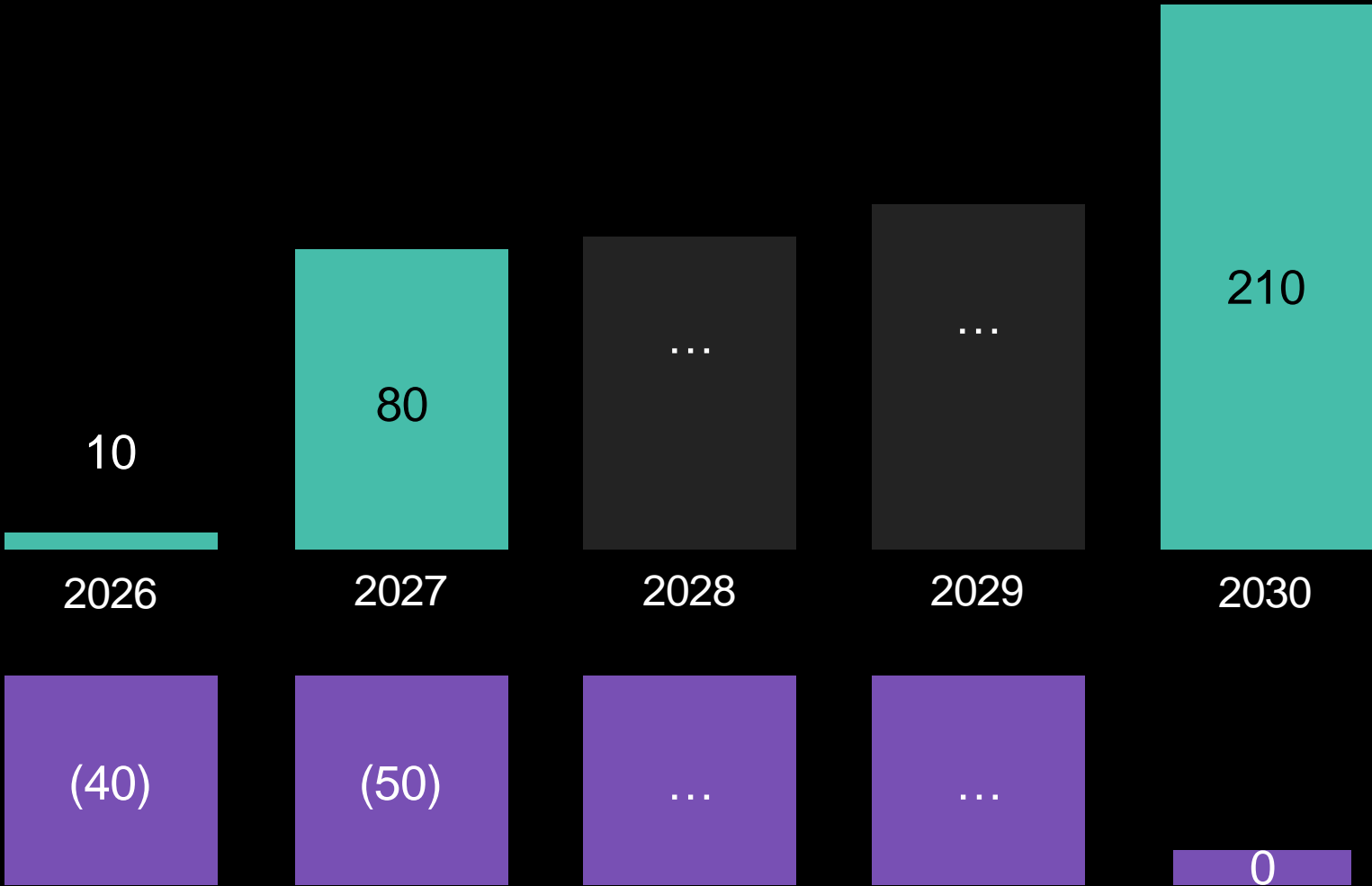
North Star to deliver €210M of additional recurring Adj. EBITDA

# North Star transformation plan is expected to deliver €210M of additional recurring EBITDA in 2030

2026-2030 in €M

North Star adj.  
EBITDA impact,  
2026-2030

Transformation  
cash costs



For North Star  
**c. €620M**  
Adj. EBITDA  
Cumulative  
contribution

Accelerated value creation as of 2027

# Ongoing transformation initiatives are paving the way for a new Worldline

2025-2026

Reset and lay  
the new foundation

2027-2030

Scale the  
new Worldline

Ongoing Transformation initiatives

Simplify and streamline  
the operating model

Converge platforms  
and automate operations

Integrate operations  
through GCCs

Grow through  
efficiency and revenue  
management



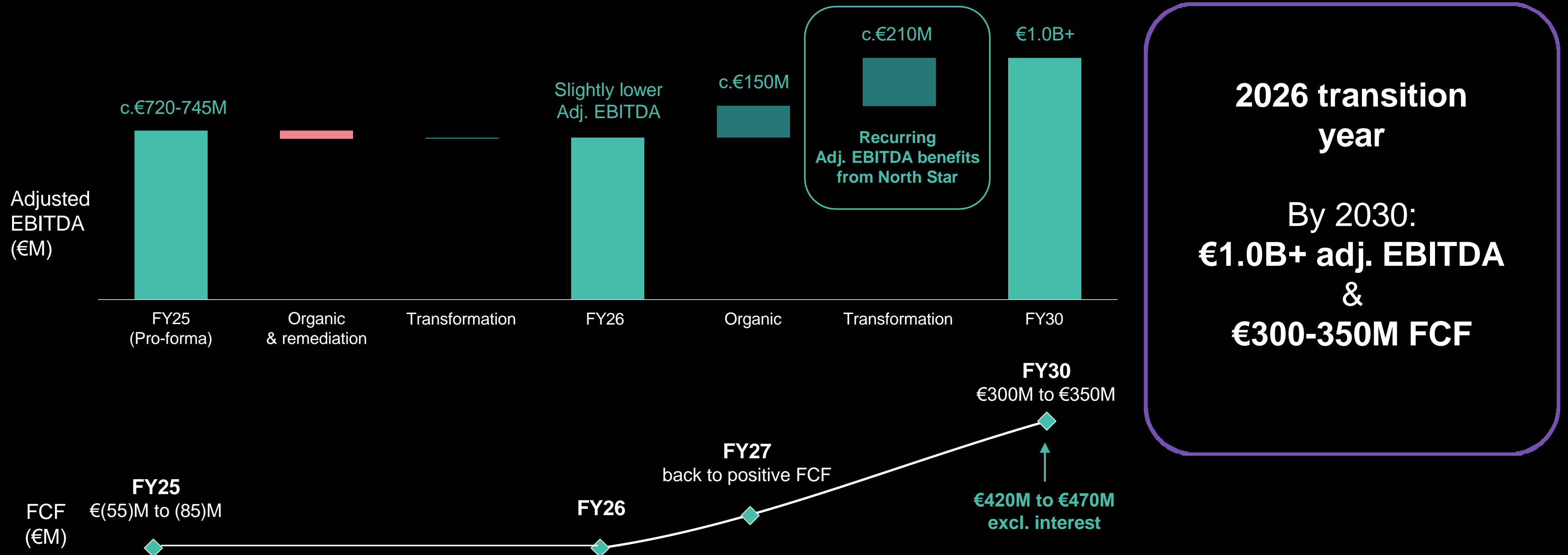
# Target 2030

	2025 Pro-forma		Target 2030
Revenue/ growth	c.€4.0B	>	<b>Match and beat market revenue growth</b> (c.4% CAGR 2027-30; 5% in 2030)
Adjusted EBITDA	€720M to €745M	>	<b>Full benefit of North Star 2030 plan</b> (€1B+ Adj. EBITDA)
Free cash flow	€(85)M to €(55)M	>	<b>30-35% FCF conversion<sup>1</sup></b> (€300M to €350M FCF)

2026 - reset, consolidate and transition

# 2025-2030

## adjusted EBITDA and FCF building-blocks



# Strong cash costs management to uplift free cash flow conversion



## Cash costs drivers

Capex & CapDev intensity  
from 6% to 5% of revenue

c.€220M reduction in RI  
(from €240M to €20M)

Lease costs optimised

c.€70M increase in cash interests  
(c.€120M factored in the trajectory in 2030)

# 2026-2030: Capital allocation strategy

Invest in Worldline  
transformation

Balance sheet  
strengthening and  
deleveraging

Portfolio  
streamlining



**By 2030,  
Worldline will  
have achieved...**

Profitable organic  
growth acceleration

Efficient and agile  
operating model

Renewed  
FCF generation

Capital allocation  
optionality



**Creating value for all stakeholders**

# Contemplated €500M capital increase

## enhancing strategic flexibility for the new Worldline

### Transaction structure

- **€500m equity capital increase**, in the form of a c.€110m Reserved Capital Increase (RCI) with an issue price per share of €2.75, and a subsequent c.€390m Rights Issue (RI)
- Reserved Capital Increase and Rights Issue to be anchored by **Worldline's strategic investors (Bpifrance, Crédit Agricole SA and BNP Paribas)**
- For information purposes, a shareholder holding 1% of the Company before the RCI and who has not participate to the RCI, would hold 0.88% after the RCI and can participate pro-rata to the rights issue without incurring any additional dilution. If he does participate neither in the RCI nor the RI (selling all its DPS thereby monetizing its dilution), he would hold 0.22% following completion of both operations<sup>2</sup>

### Transaction rationale

- **Combined capital increase size of €500m designed to strengthen** Worldline capital structure, offer financial flexibility and secure strategic ambition
- **Will also anchor** a stable base of reference financial institutions as shareholders

### Investors Commitment<sup>1</sup>

- **The transaction has received unanimous approval from the Board, including Six**
  - Six will however not participate to the operation as per its capital-allocation priorities, and its growth strategy
- **Commitment from RCI investors to maintain their share ownership until the launch of the Rights Issue and to subscribe up to c.€135m to the Rights Issue<sup>3</sup>**
- **Lock-up for RCI investors for 180 days following closing of the RI, subject to customary exceptions**
- **Ongoing dialogue and communication strategy in place with investors regarding transaction structure and rationale**

### Timings and approvals

- Subject to **Worldline shareholders' approval** at an **extraordinary shareholders' meeting** to be held on 8 January 2026
- Expected to be completed by the end of Q1 2026<sup>4</sup>

1. Such commitments are subject to, inter alia, shareholders' approvals at an EGM to be held during Q1 2026, customary regulatory approvals

2. Based on a €1.50 share price and an indicative 40% discount to TERP

3. Pro rata participation and c.€30m of additional commitment

4. Rights issue is subject to market conditions

# Resolutions

# In order to implement the transaction, the Company is seeking approval at an extraordinary shareholders meeting of resolutions authorizing:

## **Resolution 1**

A share capital reduction to reduce the share nominal value to 2ct in order to secure the execution of the Rights Issue

## **Resolutions 2 to 7**

The 3 Reserved Capital Increases

## **Resolution 9**

Restating of the nominal cap on capital increases and the overall nominal cap for issuances of debt securities or equivalent instruments giving access to the Company's share capital

## **Resolution 8**

The Rights Issue

## **Resolution 10**

A reverse share split by exchange of forty (40) existing shares for one (1) new share, to be implemented after the completion of the Rights Issue

## **Resolutions 11 and 12**

Delegations of competence to the Board to increase the share capital with waiver of preferential subscription rights in the context of employee shareholding operations

## **Resolution 13**

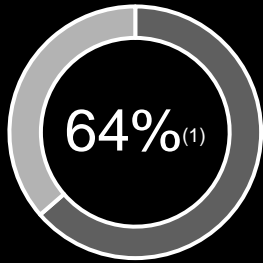
Powers of attorney to carry out registration and legal formalities



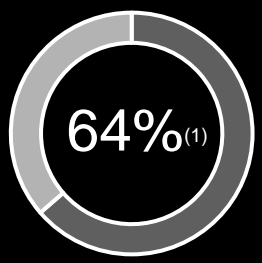
# Governance

# Composition of the Board at January 8 EGM

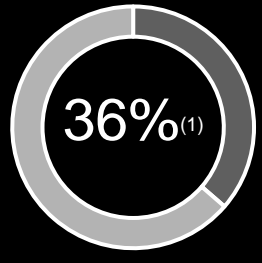
Independence



Foreign directors



Gender diversity



(1) Excluding the employee directors



**Wilfried Verstraete**  
Chairman\*



**Aldo Cardoso**  
Director\*



**Jérôme Grivet**  
Director



**Mette Kamsvåg**  
Director\*



**Agnès Park**  
Director\*



**Rodolfo Savitzky**  
Director\*



**Daniel Schmucki**  
Director



**Nazan Somer  
Özelgin**  
Director\*



**Thierry Sommelet**  
Director



**Sylvia Steinmann**  
Director\*



**Michael Stollarz**  
Director



**Marie-Christine  
Lebert**  
Employee director



**Stephan Van  
Hellemont**  
Employee director

SEC representative



Director upon proposal of SIX Group AG



Director upon proposal of Bpifrance



Director upon proposal of DSV Group



Director upon proposal of Crédit Agricole



Employee directors



SEC representative (no voting right)

Independent director

# Appendix





# North Star 2030

**Simplify**  
and streamline  
the operating model

**5%** of North Star 2030  
Adj. EBITDA Contribution

**Converge**  
platforms and  
automate  
operations

**55%** of North Star 2030  
Adj. EBITDA Contribution

**Integrate**  
operations through  
GCC

**20%** of North Star 2030  
Adj. EBITDA Contribution

**Grow**  
through efficiency  
and revenue  
management

**20%** of North Star 2030  
Adj. EBITDA Contribution

North Star to deliver €210M of additional recurring Adj. EBITDA



# **Simplify** and streamline the operating model

## **Go-to-market unit enhancement**

- Simplified go-to-market organisation
- Agile multi-skilled product and tech teams



Unlock

**20% time-to-market improvement by 2028**  
**20% increase in productivity of tech teams by 2029**

## **Boosted tech operating model**

- Strong enterprise architecture
- Centralised critical operations
- Unified AI organisation

## **Corporate functions simplification**

- Simplified group structure
- Impactful shared services



**5% of North Star 2030**  
**Adj. EBITDA Contribution**

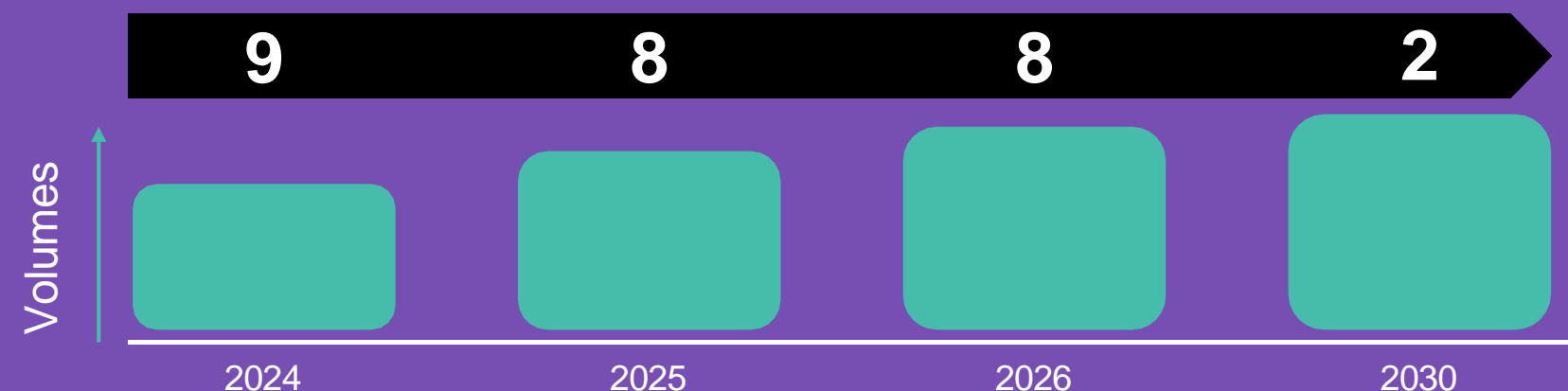
**Making Worldline more agile, efficient and better positioned to deliver value to our stakeholders**

# Converge platforms and automate operations

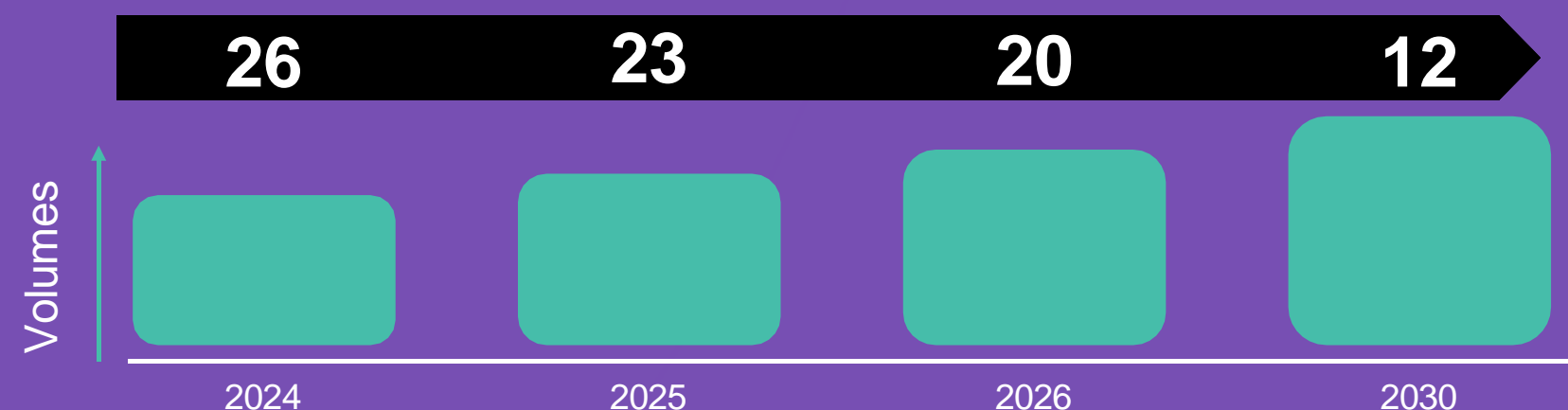
## Rationalisation of digital, acquiring and processing platforms

### Merchant Services

Acquiring  
platforms



Acceptance  
platforms



Merchant portals



**40% of North Star 2030**

Adj. EBITDA Contribution

### 2030 targets

- **€80M recurring savings in 2030** (in-flight initiatives delivering €15M savings in 2025/26)
- Enhanced time-to-market
- Achieved operational scale
- Rationalised digital environment

# Converge platforms and automate operations

Gen & Agentic AI: **automate, innovate, accelerate**

## Strong foundation Today



## AI Driven Payments Company Tomorrow

### CORE

- Employee Gen AI and Agentic AI platform
- GitHub Copilot
- Trained 35% of employees on AI

### STRONG PRODUCT LAUNCHES IN 2025

- AI-based transaction routing
- Predictive fraud & incident detection with AI

### FOCUS 2026

- Build a company wide agentic AI platform
- Automation in operations, risk and development
- Proactive observability and risk monitoring

### BY 2030

- Agent assisted merchant journeys
- Collaborative agentic AI ecosystems
- AI-driven deployment, quality control & monitoring



**10% of North Star 2030**  
Adj. EBITDA Contribution

# Integrate operations through GCCs

## From GCC as pure delivery

Achieved 16% overall near-shore and offshore in 3 centres

### Successful migration of projects

- Transfer of some payments solutions to India 
- Merchant onboarding consolidated in Poland 
- Accounting / cyber operations in Romania 



20% of North Star 2030

Adj. EBITDA Contribution

## To GCC as an innovation hub

- Develop critical payment talent pools
- Build a robust services catalogue
- Become the driver of Gen AI and Agentic AI

Target to achieve c. 25%-30% of overall FTEs within our GCC



# Grow through efficiency and revenue management

## Product & services simplification

- Streamlined product
- Digital journey
- State-of-the-art converged payments solutions
- Localisation by nature

## Commercial productivity

- Next gen sales tooling
- Improved sales practices
- Targeted advice

## Revenue management

- Scheme fee optimisation
- Value-based pricing



**20% of North Star 2030**  
adj. EBITDA Contribution

**Delivering simplicity and speed  
at every touchpoint to accelerate growth**

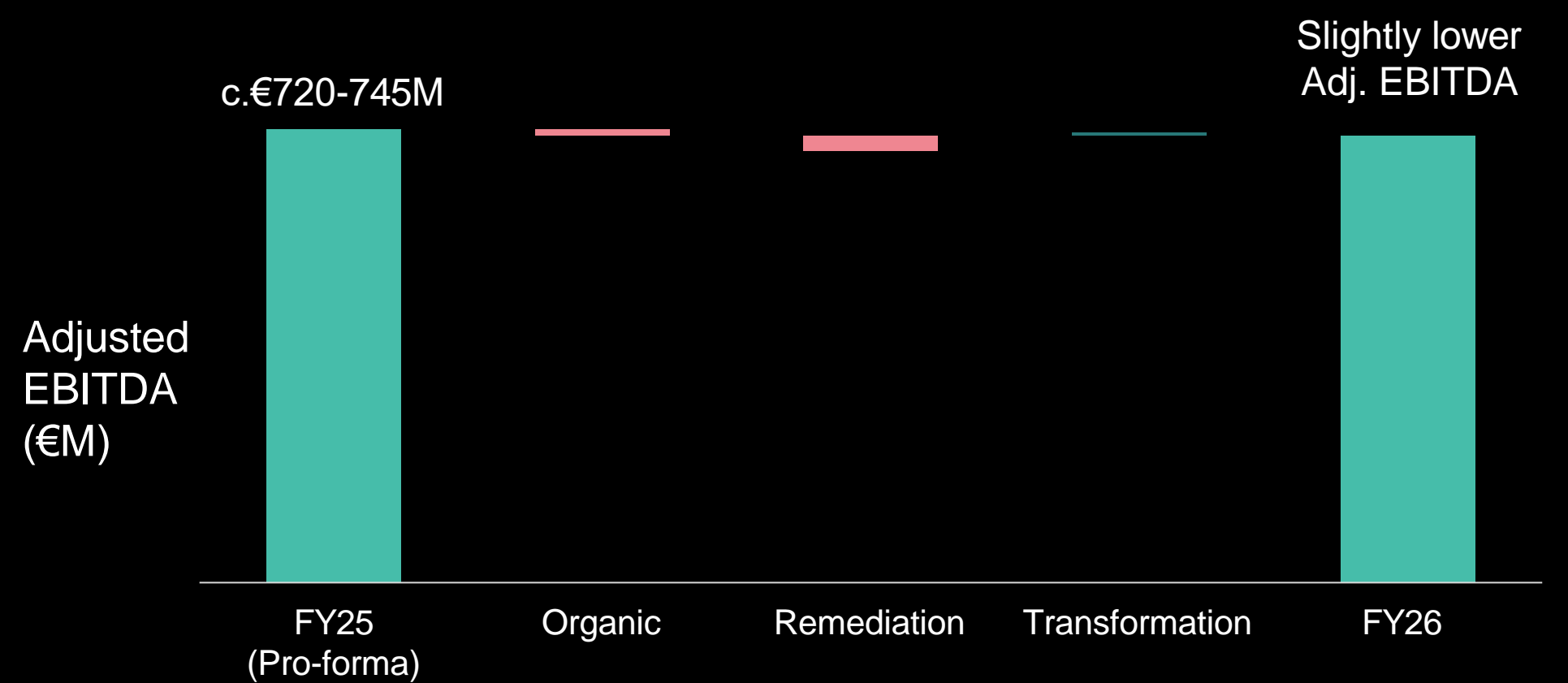
# 2025 guidance confirmed and illustration based on pro-forma perimeter as a starting point to mid-term trajectory

	Our 2025 Guidance	Scope Adjustments	
		Sale of MeTS <sup>1</sup> , North America <sup>2</sup> , etrel <sup>3</sup>	Illustrative 2025 Pro-forma (updated pro-forma perimeter post-estimated impact of divestments and accounting changes)
Revenue/ growth	Low-single digit percentage decline (c.€4.5B)	c.€0.5M	c.€4.0B
Adjusted EBITDA	€830M to €855M	c.€110M	€720M to €745M
Free cash flow	€(30)M to €0M+	c.€55M	€(85)M to €(55)M
Cash in from Disposals is €350-400M expected in 2026			

1. Closing of sale of MeTS business expected in 1H26
2. Closing of sale of North America business expected in 1Q26
3. Closing of sale of Cetrel business expected in 1H26

# 2025-2026

## adjusted EBITDA and FCF



### Adj. EBITDA drivers

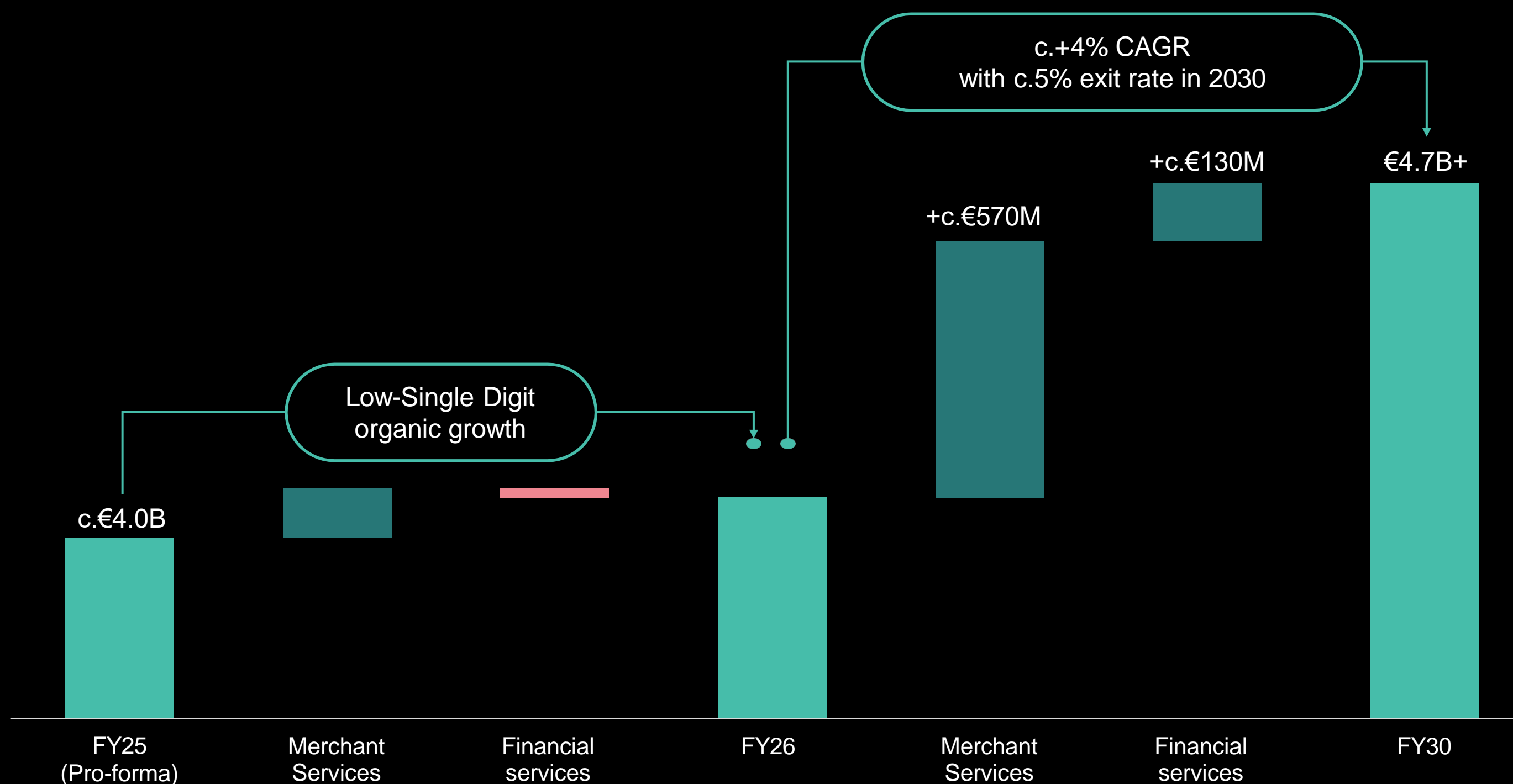
- + - Financial Institutions overhang partially offset by Merchant Services delivery
- Investment in remediation measures
- + Marginal transformation benefits



### FCF drivers

- + Capex containment
- + + End of Power24 cash cost
- North Star 2030 investment
- Increased interest costs
- Increased tax costs

# 2025-2030 revenue building-blocks



2026:  
**Low single digit  
organic growth**

2027-2030:  
**c.4% organic growth  
CAGR**

2027-2030  
**Growth accelerating  
above market in our  
core segments**



**WORLDLINE**