Payments to grow your world

H1 2024 Results

August 1st, 2024



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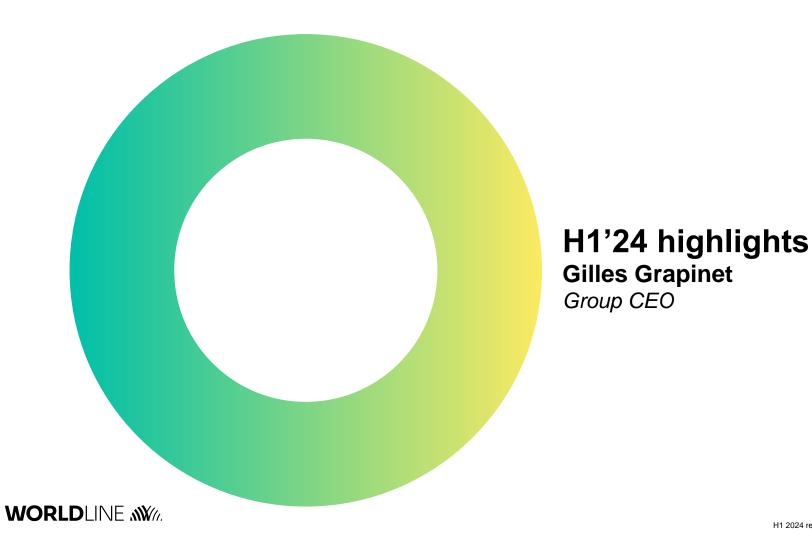
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Revenue organic growth and Adjusted EBITDA improvement are presented at constant scope and exchange rate. Adjusted EBITDA is presented as defined in the 2023 Universal Registration Document. All amounts are presented in € million without decimal. This may in certain circumstances lead to non-material differences between the sum of the figures and the subtotals that appear in the tables. 2024 objectives are expressed at constant scope and exchange rates and according to Group's accounting standards.

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H1 2024 highlights

H1'24 performance



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€2,289m revenues

+2.1% organic growth

Of which 6.2% MS underlying growth with
softer trend along Q2 due to macro*

€514m adj. EBITDA

22.5% adj. EBITDA margin or -67 bps vs H1'23

€82m free cash flow

16.0% of adj. EBITDA including €42m of non-recurring Power24 costs

H1'24 Focus Power24 execution

Evolution of operating our model to structurally improve our operating leverage

Ramp-up of growth engines

Launch of new products and partnerships, with CAWL preparation progressing as per plan

Free cash flow

Strong focus on cash costs reduction

Additional margin protection and cash cost savings measures

New Governance in place

New Chairman appointed

Board renewal & resizing completed

Strong competencies and diversity

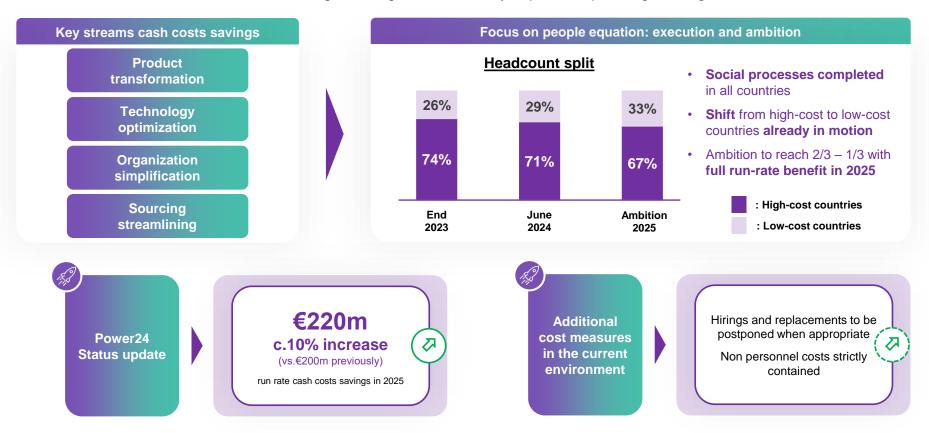
appointedWilfried Verstraete

14 Directors** vs. 17 before



Focus on Power24 delivery and cost measures protection

Increase 2025 run rate cash costs savings leading to a structurally improved operating leverage



Focus on growth engines ramp-up

Growth accelerators in-motion



New countries and distribution networks



Unconditional anti-trust approval obtained

Launch of the new brand

Leadership team in place

Payment Institution (PI) licence obtention on-track

JV to be live progressively in H1'25



Strategic organic partnership with Worldline

Exclusive acceptance and acquiring capabilities

c.€6bn added expected MSV*

c.60,000 merchants' portfolio*

* Incremental CCB MSV and merchants add



New products and partnerships

New products



B2B virtual card program

Enable OTAs to pay their suppliers more quickly and securely



Cloud-based instant payments solution leveraging Google's parentship

Enhanced capabilities through API connectivity

Raiffeisen

New partnerships



Breakthrough offering for global eCom players willing to expand in the \$72bn

Turkish market

Direct access to local payment schemes (Troy cards)



ISV development in 36 countries

SoftPOS worldline tap on mobile technology

New channels



165 live partner platforms on OPP

c.6,300 new micro merchants onboarded as of today with SoftPoS



FY'24 guidance adapted while maintaining 2024 FCF

Assumptions reflecting volatile Q2 and H2 macro and European domestic consumption uncertainties

Uncertain environment

Positive dynamic in MSV development all along Q1'24

Slowdown of the MSV growth during Q2'24 with a low point in June on consumer spending softness echoing to large consumers' driven companies

H1 reports (Retail, food & beverage, HPC, airlines, etc.) that remain very cautious in their H2'24 expectations

Beginning of July starts to show a recovery (transaction volumes growth better than in Q2'24)

c. 2% to c.3% Organic growth c. €1.13 to c.1.17bn Adjusted EBITDA

Full impact of Power 24 in 2025

c. €230m Free Cash-Flow



LOW RANGE OF FY'24 GUIDANCE

Macro and European domestic consumption stay muted in H2 as seen in the course of H1

MSV assumption low to mid single digit %

Merchant Services underlying growth at c.6% in H2'24



HIGH RANGE CORRESPONDING TO LOW END OF INITIAL GUIDANCE FY'24

Macro and European domestic consumption improve in H2

MSV assumption mid to high single digit %

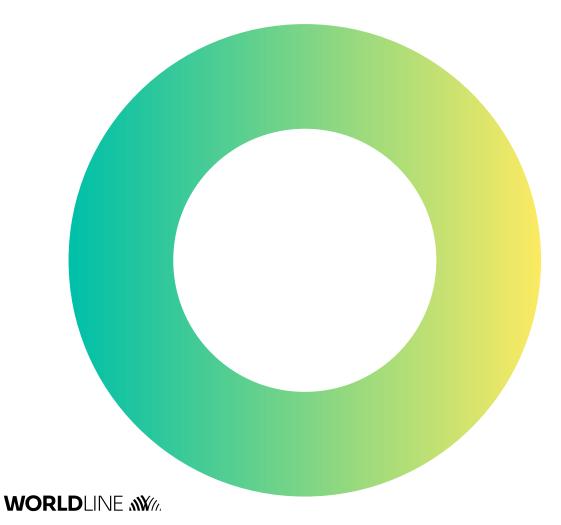
Merchant Services underlying growth at 7% or above in H2'24



Mid-term ambition intact supported by our strategic initiatives



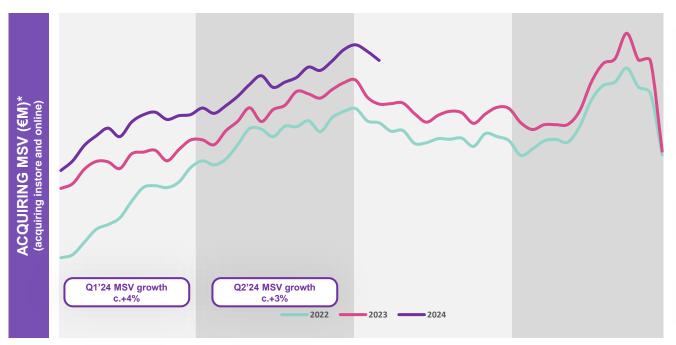




Business and Commercial Dynamics Marc-Henri Desportes Deputy CEO

H1'24 acquiring MSV development

Performance highlighting the softness of Q2 dynamic along the quarter due to the current macro environment



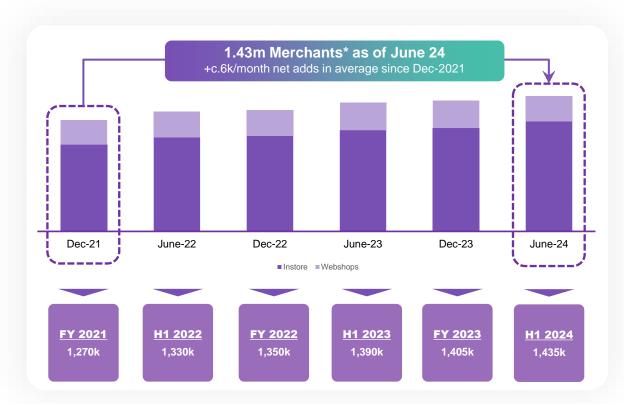


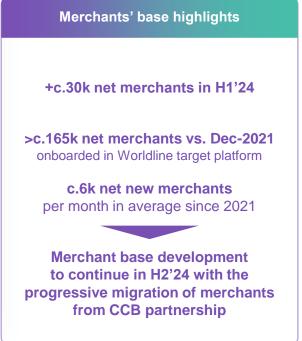


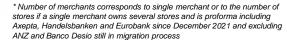
^{*} Rolling 3-week average transaction volumes in euro millions on acquiring activities

MS acquiring merchants' base development

c.30k new merchants in H1'24 reaching 1.43 million and to accelerate in H2'24 with CCB merchants' migration









MS commercial activity

Important wins relying on product differentiators and dedicated offerings



Focus EV Charging vertical

Key success factors & positioning

Dedicated verticalized offering

with a full-service solution including payment acceptance and acquiring at European scale

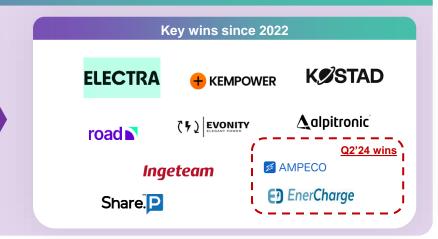
Attractive market opportunity supported by government incentives and harmonized regulations in Europe

EV public chargers to be multiplied by 4 by 2030 (c.2.5m chargers*)

Strong Worldline foothold with an estimated market share of c.25%

Solid commercial dynamic with

>20 EV charging providers signed over the past 2 years



* Number of stations by 2030 - IEA and McKinsey forecasts 2023



Q2'24 wins and upsells



NortConsulting











Online full-service solution combining APM flows in one interface

Self-service acceptance in vending and adjacent markets Online multi-payment methods solution (cards / APM)

Payment orchestration with collecting services Advanced contactless solution for grab-and-go machines Online smart routing coupled with WL Tokenizer (One click / BNPL / etc.)



FS and MeTS commercial activity

Leveraging Worldline core products know-how

FINANCIAL SERVICES



Cloud-based Instant Payment processing



Raiffeisen

First client on Worldline's cloud-based instant payments solution in Luxembourg leveraging the partnership with Google

Enhanced capabilities through API connectivity

reducing integration complexity and smarter and quicker onboarding processes

Worldline's value-added services

transaction sanction screening and stand-in account checks



Q2'24 wins and upsells







Front-end processing solutions

Acquiring processing solutions in Italy Worldline Credit Insight solution to create an open banking-based credit analysis (partnership)

MOBILITY & E-TRANSACTIONAL SERVICES



Secured collection services



Secured services

to online gaming in France

Collection within a CSPN-qualified safe

to comply with the French regulatory framework

Q2'24 wins and upsells

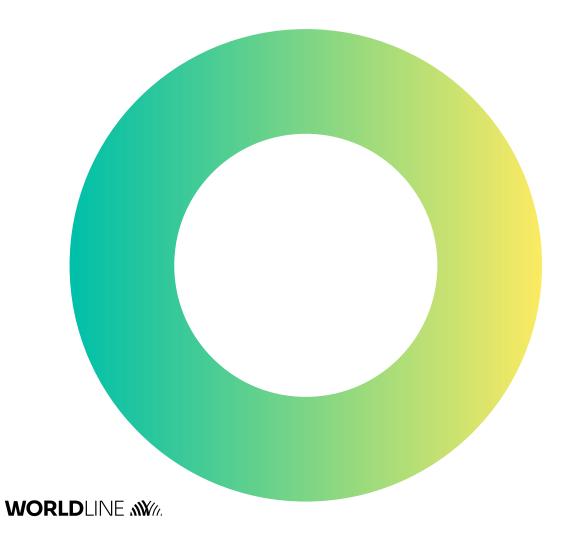
Leader in ticketing for shows and sporting events

integrated ticketing and payment solution

Global energy company

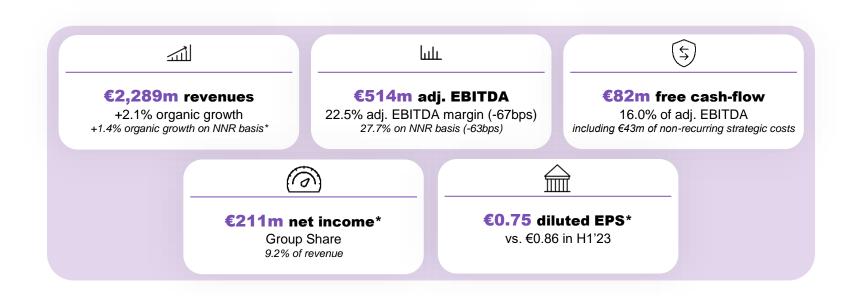
Maintenance and evolution for the Payment and Loyalty applications





H1 2024 Financial performance Grégory Lambertie Group CFO

H1 2024 key financial highlights



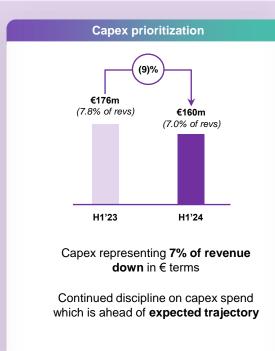


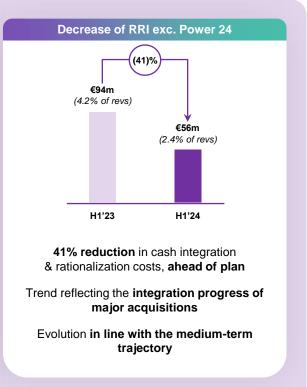
^{*} Normalized figures adjusted for (Group share): integration and restructuring costs (previously named RRI without calculation changes), equity-based compensation, customer relationships & patents amortization and goodwill impairment

Finance – H1 2024 key finance focus actions

Cost management priority and initial benefits of Power24

People cost containment : Subcontractor costs : People costs +€36m -€41m €1.01bn €1.00bn Salary Power24 H1'23 H1'24 increase benefit People costs impacted by the rolling effect of 5% salary increases in 2023 Inflation fully offset by H1'24 impact of Power24 1st benefits Acceleration of Power24 in H2'24 and additional cost measures







H1 2024 financial performance

Global business lines revenue overview

Q2 2024 Group Revenue									
(in €m)	Organic growth (Published Revenue)	Organic growth (NNR)							
Merchant services	871	849	+2.6%	+2.4%					
Financial services	232	235	-1.5%	-2.0%					
MeTS	89	88	+1.3%	+1.3%					
Worldline	1,192	1,172	+1.7%	+1.2%					
*at 2024 constant scope and exchange	rates								

Q2'24 organic performance excl. merchants' termination
+5.9%
Merchant Services
organic growth

+4.0% Group organic growth

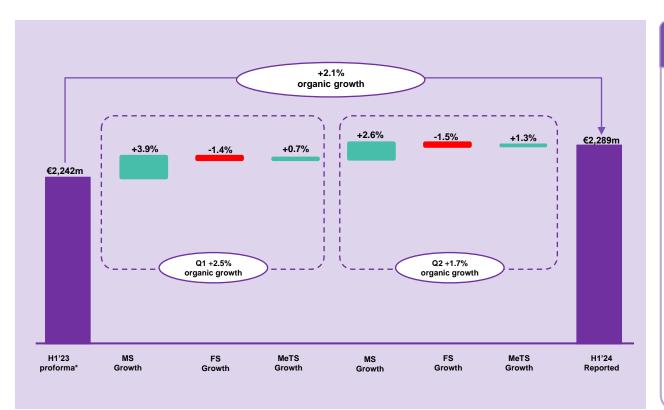
H1 2024 Group Revenue									
(in €m)		H1 2024	H1 2023*	Organic growth (Published Revenue)	Organic growth (NNR)				
Merchant services	芦	1,658	1,606	+3.2%	+2.5%				
Financial services	0	457	464	-1.5%	-1.3%				
MeTS	<u>a</u>	174	172	+1.0%	+1.0%				
Worldline		2,289	2,242	+2.1%	+1.4%				
*at 2024 constant scope and exchar	nge rate	es							

H1'24 organic performance excl. merchants' termination

+6.2% Merchant Services organic growth

> +4.2% Group organic growth

H1 2024 revenue building blocks



Focus on H1 2024 dynamics

+2.1% organic growth (+4.2% underlying growth**)

Merchant Services up 3.2% (underlying growth of 6.2%**) reflecting a robust activity but affected by a growth deceleration along the second quarter with an average underlying growth of 5.9% in Q2'24

Financial Services down -1.5%, despite a good dynamic in Acquiring and Issuing processing fully offset by the earlier re-insourcing impact of budgeted of certain contracts

Mobility & e-Transactional Services up

1.0% mainly driven by a good momentum in

Trusted Services division

^{**} Organic growth restated from the base effect of merchants' termination



^{*} H1 2023 revenue at constant scope and exchange rates

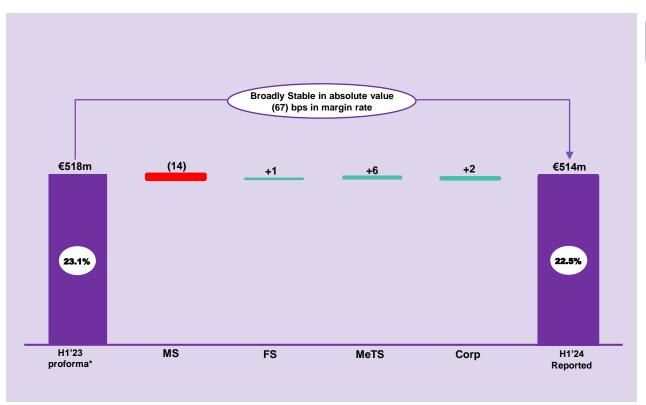
H1 2024 financial performance

Global business lines Adjusted EBITDA overview

H1 2024 Group Adjusted EBITDA										
(in €m)	H1 2024	H1 2023*	H1'24 margin (on Published Revenue)	vs. H1'23 margin (on Published Revenue)	H1'24 margin (on NNR)	vs. H1'23 margin (on NNR)				
Merchant services	386	400	23.3%	(161) Bps	31.3%	(191) Bps				
Financial services	126	125	27.7%	+74 bps	27.9%	+70 bps				
MeTS	30	24	17.1%	+334 bps	17.1%	+334 bps				
Corporate	(28)	(30)	-1.2%	+10 bps	-1.2%	+10 bps				
Worldline	514	518	22.5%	(67) bps	27.6%	(63) Bps				

^{*} H1 2023 adj. EBITDA at constant scope and exchange rates

H1 2024 Adjusted EBITDA building blocks



Focus on 2024 H1 dynamics

€514m Adjusted EBITDA stable vs. H1 2023

Merchant Services adjusted EBITDA impacted by the macro effect on transactions and online contract terminations

Financial Services adjusted EBITDA up despite soft revenue performance

Mobility & e-Transactional Services

adjusted EBITDA driven by strong improvement in workforce management as well as a strong rationalization of our infrastructure costs

Corporate costs decrease

benefiting from rigorous cost monitoring in support functions

^{*} H1 2023 revenue at constant scope and exchange rates



Income statement

In €m	H1'24	H1'23
Adjusted EBITDA	514	518
Integration and rationalization costs (excl. Power24)	(58)	(93)
Power24	(174)	-
EBITDA	282	425
Customer relationships and patents amortization	(120)	(133)
Depreciations & Amortizations	(171)	(153)
Other OOI*	(7)	(19)
Operating income	(16)	120
Net finance costs	(35)	(15)
Income tax expense	13	(25)
Non-controlling interests & share of associates	9	1
Net Income – Group share	(29)	81
Normalized Net income – Group share**	210	243
Normalized diluted EPS (€)	0.74	0.84

^{*} Equity based compensation costs and other items

WORLDLINE W

Highlights

- Operating income mainly impacted by:
 - €174m Power24 costs while non-P24 integration and rationalization costs are down c.40% to €57m
 - €120m Customer relationships and patents amortization
 - €171m of Depreciations & Amortizations
- Net finance expenses reached €35m mainly driven by €25m negative impact from FX and hyperinflation
- Income tax expense was positive by €13 million due to a loss before tax of €51 million. The annualized Effective Tax Rate (ETR) was 24.7% compared with 23.8% for the first semester of 2023
- Net income group share of €(29)m and
 Normalized net income Group share of €210m
- Normalized diluted EPS of €0.74 vs. €0.84 in H1 2023

^{**}Normalized net income Group share excluding unusual and infrequent items net of tax

Free cash flow

In €m	H1'24	H1'23
Adjusted EBITDA	514	518
Lease obligations	(60)	(47)
Working capital change	(42)	77
Capex	(160)	(176)
Integration & Restructuring costs (excl. Power24)	(56)	(95)
Interest paid	(4)	8
Tax Paid	(66)	(51)
Others	(2)	(2)
Free Cash Flow before Power24	124	232
Adjusted EBITDA conversion rate (%)	24.1%	44.7%
Power24	(42)	-
Free Cash Flow	82	232
Adjusted EBITDA conversion rate (%)	16.0%	44.7%

Highlights
■ €514m contribution on adjusted EBITDA
 Capex representing €160m in line with the expected full-year trajectory
 Working capital change with a €42m outflow
• Integration and restructuring costs excluding Power24 down c.€40m to €56m
■ €66m cash tax paid related to current year as well as catch up payments (tax payment adjustments)
■ €124m Free cash Flow before strategic initiatives representing an adjusted EBITDA conversion of 24.1%
■ €42m cash costs related to Power24
■ €82m Free cash Flow reported or 16.0% adjusted EBITDA conversion

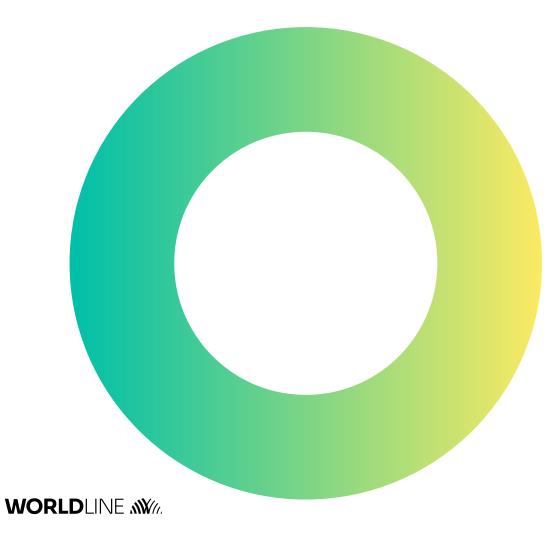


Net debt evolution

In €m	H1'24	H1'23
(Net debt) / cash as of January 1st	(1,811)	(2,202)
Free Cash-flow	82	232
Acquisition net of disposals	19	143
Capital increase	21	2
Amortization of interests on convertible bonds	(6)	(6)
Others		(6)
Change in net debt	116	365
(Net debt) / cash as of June 30st	(1,696)	(1,837)
LTM Net Debt / Adjusted EBITDA	1.5x	1.6x

Highlights
■ €82m positive impact from free cash-flow
Acquisitions net of disposal included mainly a deferred payment linked to TSS
■ €21m positive impact from capital increase of which the capital increase of CAWL subscribed by Crédit Agricole
■ €1.7bn of net debt at the end of H1 2024 representing a Group leverage ratio of 1.5x LTM
€1.125bn Revolving Credit Facility (RCF) signed in July with a maturity extended to July 2029
Commitment to maintain Investment Grade Rating
, and the second





Key take-aways Gilles Grapinet *Group CEO*

Strong focus on execution and strategic actions

Position Worldline to leverage its next development phase after a year 2024 of transition

Leverage the Group transformation with Power24

Optimization of growth levers

Adjustment of the fixed costs base

Agility of our operating model

Priority to organic growth

Focus on products and innovation

Acceleration of our organic strategic initiatives

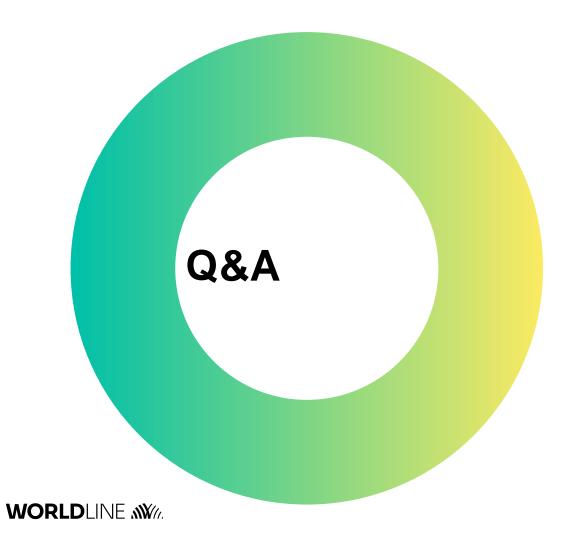
of our organic strategic initiatives of which the go live of CAWL

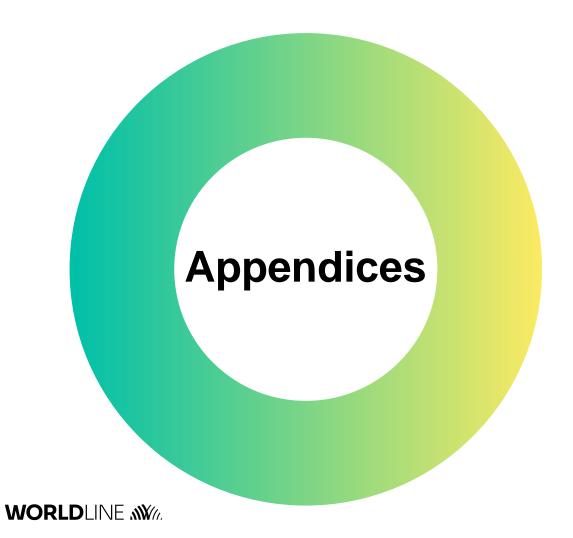
Selective M&A on distribution and technology

Improve structurally Group's profile with full run rate impact reached in 2025

Capital Market Day planned on November 26th, 2024







Merchant Services

2024 H1 highlights



€1,658m

H1 revenues

+3.2% organic growth

H1'24 REVENUE: €1,658M WITH A 3.2% ORGANIC GROWTH

Despite a resilient activity, particularly in Italy or in some verticals such as travel and gaming, Merchant Services performance was impacted by the macro-economic environment and less consumer spendings in Europe and the termination of some of our online merchants.

Q2'24 REVENUE: €871M WITH A 2.6% ORGANIC GROWTH:

Commercial Acquiring: Stable performance despite strong growth in Italy which was offset by some online contracts' termination

Payment Acceptance: Soft performance with good momentum in the Travel and Gaming verticals not fully compensating the effect of lower consumer spending impacting the Retail vertical

Digital Services: Solid growth driven by POS roll-out related to specific contracts, in particular in Germany

€386m H1 Adjusted EBITDA

23.3% Adjusted EBITDA margin

H1'24 Adjusted EBITDA: €386M WITH A 23.3% MARGIN

Merchant Services adjusted EBITDA impacted the Macro effect on transactions and online contract terminations

COMMERCIAL ACTIVITY: Q2 2024 ACHIEVEMENTS













Financial Services

2024 H1 highlights



€457m

H1 revenues

-1.5% organic growth

H1'24 REVENUE: €457M WITH A -1.5% ORGANIC GROWTH

Performance reflected the re-insourcing impact earlier than budgeted of certain contracts, which was partially offset by the good performance of acquiring and issuing processing

Q2'24 REVENUE: €232M WITH A -1.5% ORGANIC GROWTH:

Card-based payment processing activities (Issuing Processing and Acquiring Processing): Good performance led by additional revenues generated by sustained momentum in Germany and good achievements in Asia Pacific.

Account Payments: Activity impacted by early re-insourcing of some volumes

Digital Banking: Slower growth due to lower project business in France and in the Netherlands

€126m H1 Adjusted EBITDA

27.7% Adjusted EBITDA margin

H1'24 Adjusted EBITDA: €126M WITH A 27.7% MARGIN

Up 74 basis points despite soft revenue performance

COMMERCIAL ACTIVITY: Q2 2024 ACHIEVEMENTS











Mobility & e-Transactional Services

2024 H1 highlights



€174m

H1 revenues

+1.0% organic growth

H1'24 REVENUE: €174M WITH A 1.0% ORGANIC GROWTH

Sustained performance driven by a good momentum in Trusted Services division

Q2'24 REVENUE: €89M WITH A +1.3% ORGANIC GROWTH:

Trusted Services: Strong growth driven by a good momentum in France, thanks in particular to our Digital Workplace solution, and in Germany through new projects in e-health.

Transport & Mobility: Performance contrasted by lower volumes

Omnichannel interactions: Performance still impacted by project delivery delays in France and Spain.

€30m H1 Adjusted EBITDA

17.1% Adjusted EBITDA margin

H1'24 Adjusted EBITDA: €30M WITH A 17.1% MARGIN

Adjusted EBITDA margin was up 334 basis points compared to last year driven by strong improvement in workforce management as well as a strong rationalization of our infrastructure costs

COMMERCIAL ACTIVITY: Q2 2024 ACHIEVEMENTS



Leader in ticketing for shows Global energy and sporting events company



NR to NNR bridge and impacts on adjusted EBITDA

In € million	Q2 2024 Published	Schemes & Partners fees	Q2 2024 Net Net	Q2 2023 Published*	Schemes & Partners fees	Q2 2023 Net Net	OG%Q2 Publishe d	OG% Q2 Net Net
Merchant Services	871	(220)	652	849	(213)	637	+2.6%	+2.4%
Financial Services	232	(3)	229	235	(2)	234	-1.5%	-2.0%
Mobility & e-Transactional Services	89		89	88		88	+1.3%	+1.3%
Revenue	1,192	(222)	969	1,172	(214)	958	+1.7%	+1.2%

^{*} at constant scope and exchange rates

In € million	H1 2024 Published	Schemes & Partners fees	H1 2024 Net Net	H1 2023 Published*	Schemes & Partners fees	H1 2023 Net Net	OG% H1 Publishe d	OG%H1 Net Net
Merchant Services	1,658	(422)	1,236	1,606	(400)	1,206	+3.2%	+2.5%
Financial Services	457	(5)	452	464	(6)	458	-1.5%	-1.3%
Mobility & e-Transactional Service	174		174	172		172	+1.0%	+1.0%
Revenue	2,289	(427)	1,862	2,242	(406)	1,836	+2.1%	+1.4%

^{*} at constant scope and exchange rates

	Adjusted EBITDA							
In € million	H1 2024 Published	%margin (on Published Revenue)	(on Net Net	H1 2023 Published*	(on Published	% margin (on Net Net Revenue)	OG% H1 Publishe d	OG% H1 Net Net
Merchant Services	386	23.3%	31.3%	400	24.9%	33.2%	(161) bps	(191) bps
Financial Services	126	27.7%	27.9%	125	26.9%	27.2%	+74 bps	+70 bps
Mobility & e-Transactional Services	30	17.1%	17.1%	24	13.7%	13.7%	+334 bps	+334 bps
Corporate	-28	-1.2%	-1.2%	-30	-1.3%	-1.3%	+10 bps	+10 bps
Adjusted EBITDA	514	22.5%	27.6%	518	23.1%	28.2%	(67) bps	(63) bps

^{*} at constant scope and exchange rates

Schemes & Partners fees = scheme fees + kickbacks PM03 + full buy-rate



EBITDA to Ajusted EBITDA & Operating margin to Adjusted EBITDA

(In € million)	6 months ended June 30, 2024	6 months ended June 30, 2023	Variation
Operating margin	342.9	365.1	(22.2)
+ Depreciation of fixed assets	162.8	145.0	17.8
+ Net book value of assets sold/written off	3.9	1.3	2.6
+/- Net charge/(release) of pension provisions	5.1	0.9	4.2
+/- Net charge/(release) of provisions	(0.8)	6.2	(7.0)
Adjusted EBITDA	513.9	518.5	(4.6)
Rationalization and associated costs (from other operating income and expense)	(185.6)	(23.1)	(162.5)
Integration and acquisition costs	(46.6)	(70.2)	23.6
EBITDA	281.6	425.2	(143.6)



Net income to normalized net income reconciliation

(In € million)	6 months ended June 30, 2024	6 months ended June 30, 2023
Net income - Attributable to owners of the parent	(28.9)	81.1
Other operating income and expenses (Group share)	320.3	211.8
Tax impact on other operating items	(81.0)	(49.8)
Normalized net income - Attributable to owners of the parent	210.4	243.1



Thank you For more information, please contact:

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