

# CAPITAL MARKETS DAY 2025

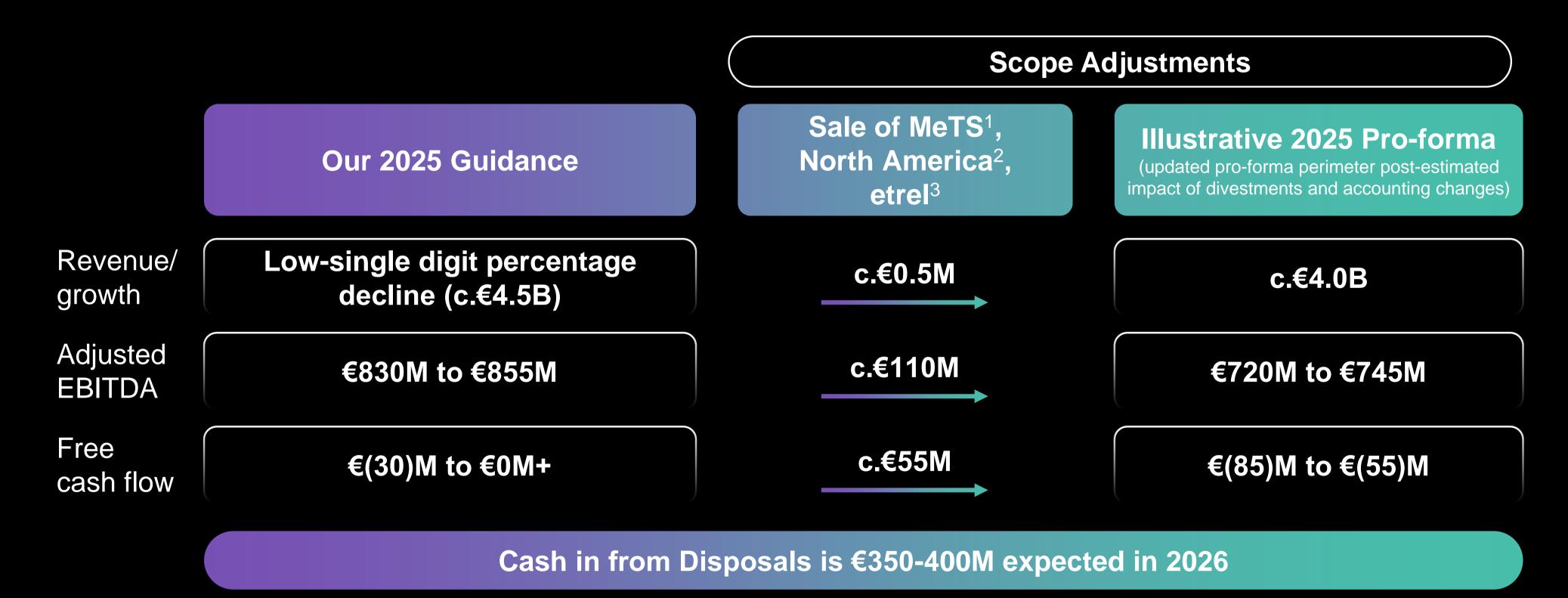
November 6th, 2025 - Paris

## Financial Strategy

Srikanth Seshadri CFO

# CAPITAL MARKETS DAY 2025

# 2025 guidance confirmed and illustration based on pro-forma perimeter as a starting point to mid-term trajectory



<sup>1.</sup> Closing of sale of MeTS business expected in 1H26

<sup>2.</sup> Closing of sale of North America business expected in 1Q26

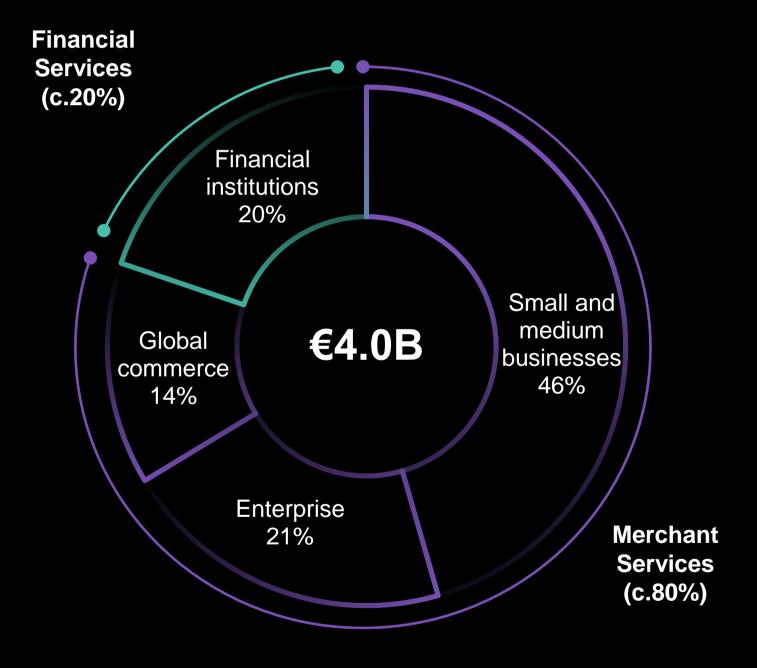
<sup>3.</sup> Closing of sale of Cetrel business expected in 1H26

# A strong and diversified foundation to drive profitability and FCF generation

#### **Our portfolio**

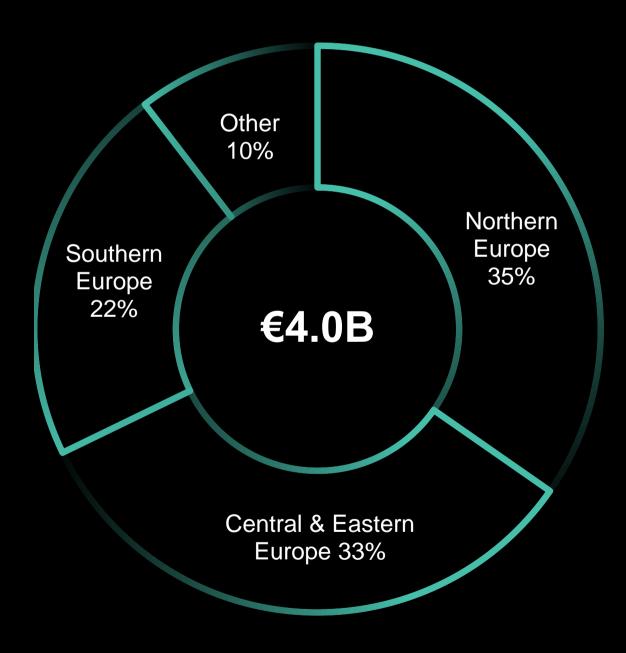
Diversified across segments, products, and geographies to deliver resilience today and enable our transformation plan tomorrow

#### **REVENUE BY GO-TO-MARKET**



Complementary and varied offerings drive balanced revenue mix

#### **REVENUE BY GEOGRAPHY**



Diversified footprint captures opportunities across mature and emerging economies in Europe

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Figures based on FY 2025e proforma scope

### Target 2030

2025 Pro-forma **Target 2030** Match and beat market revenue growth c.€4.0B Revenue/ growth (c.4% CAGR 2027-30; 5% in 2030) Full benefit of North Star 2030 plan Adjusted EBITDA €720M to €745M (€1B+ Adj. EBITDA) 30-35% FCF conversion<sup>1</sup> €(85)M to €(55)M Free cash flow (€300M to €350M FCF) 2026 - reset, consolidate and transition

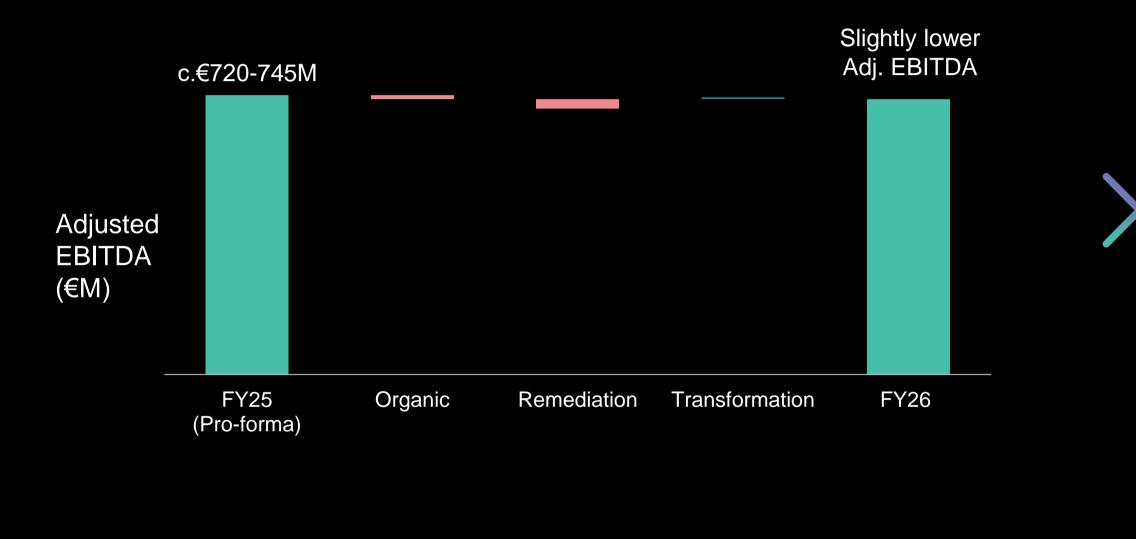
1. Adjusted EBITDA conversion into FCF

## 2025-2026 adjusted EBITDA and FCF

**FY26** 

Similar FCF as 2025

at the lower end



**FY25** 

€(55) to (85)M

**FCF** 

(€M)



- Financial Institutions overhang partially offset by Merchant Services delivery
- Investment in remediation measures
- Marginal transformation benefits

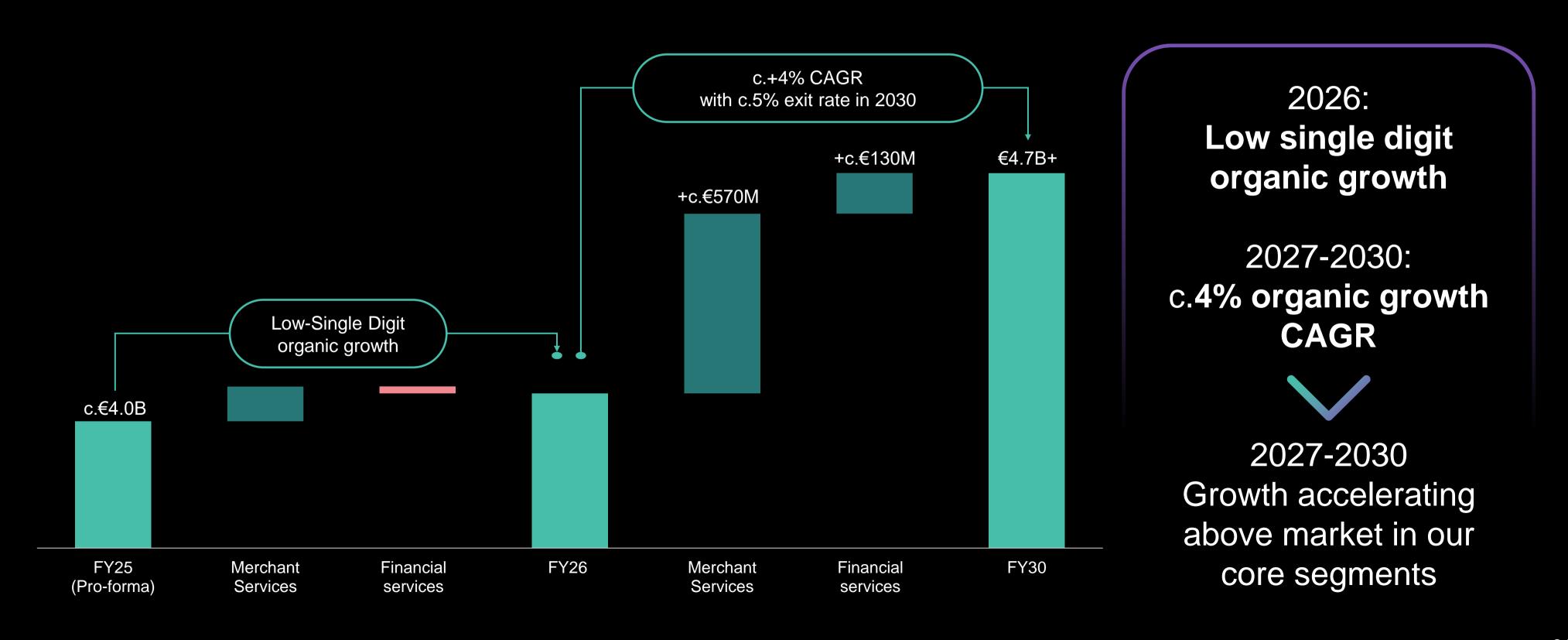
#### **FCF** drivers

- Capex containment
- End of Power24 cash cost
- North Star 2030 investment
- Increased interest costs
- Increased tax costs



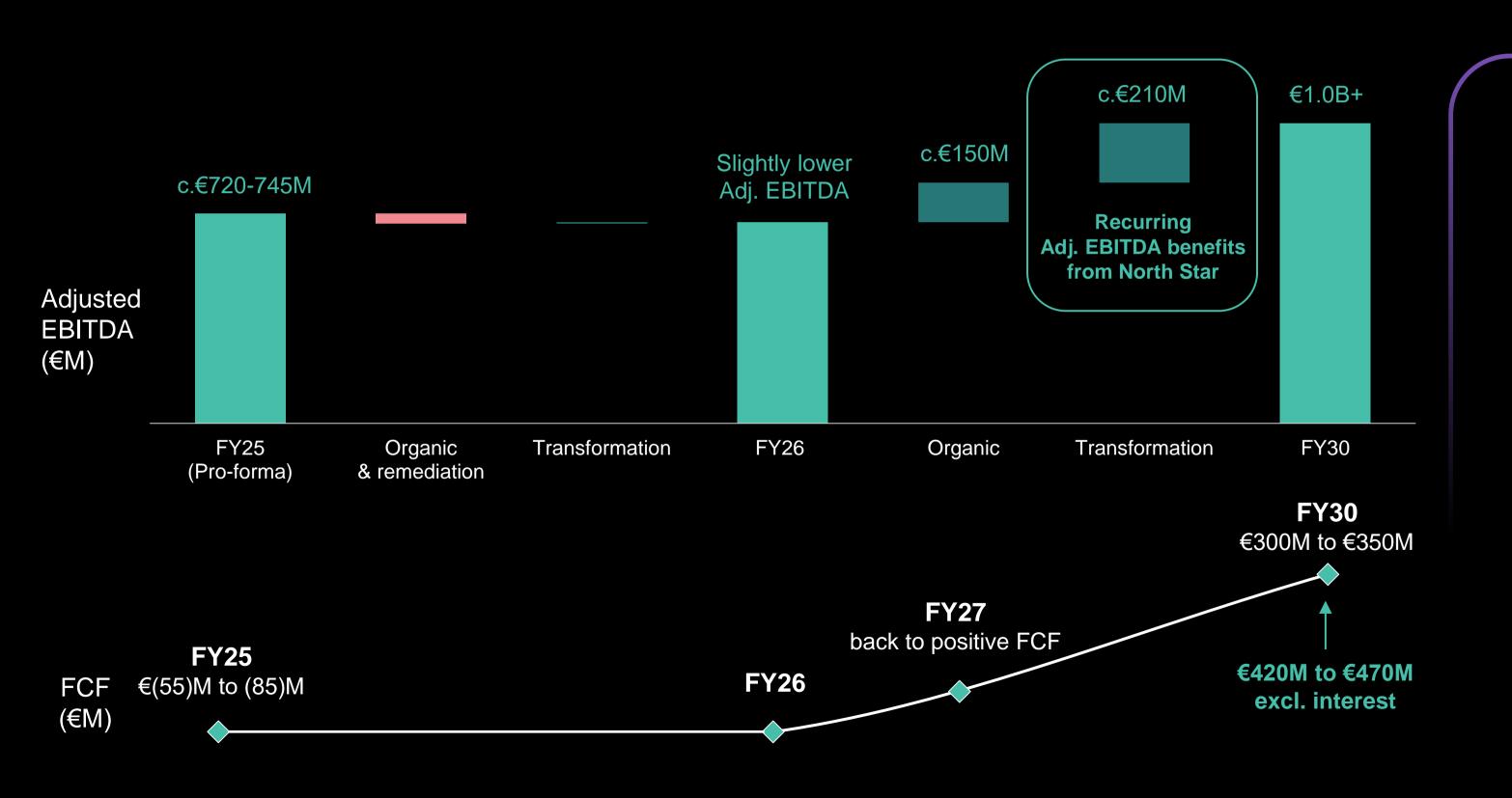
### 2025-2030 revenue

## building-blocks



#### 2025-2030

## adjusted EBITDA and FCF building-blocks



2026 transition year

By 2030: €1.0B+ adj. EBITDA & €300-350M FCF

# Strong cash costs management to uplift free cash flow conversion





## 2026-2030: Capital allocation strategy

Invest in Worldline transformation

Balance sheet strengthening and deleveraging

Portfolio streamlining

# Critical step to support Group transformation

€500M contemplated capital raise anchored by Worldline's strategic investors

Consolidate balance sheet and accelerate deleveraging to < 2.0x by end 26<sup>1</sup>

Operational transformation plan

Return to profitable growth and cash flow generation in 2027

Pruning strategy

€350-400M sale proceeds in 2026

85

1. Reported net debt to Adjusted EBITDA including leases

# Contemplated €500M capital increase enhancing strategic flexibility for the new Worldline

Transaction structure



- €500m equity capital increase, in the form of c.€110m Reserved Capital Increase (RCI) at a price per share of €2.75, and subsequent c.€390m Rights Issue (RI)
- Reserved Capital Increase and Rights Issue to be anchored by Worldline's strategic investors (Bpifrance, Crédit Agricole SA and BNP Paribas)

Transaction rationale



- Strengthen Worldline capital structure and financial flexibility
- Anchor a stable base of reference financial institutions as shareholders
- Secure strategic ambition

Investors Commitment<sup>1</sup>



- Commitment from RCI investors to vote in favour of the transaction, to maintain their share ownership until the launch of the Rights Issue and to subscribe c.€135m to the Rights Issue²
- Lock-up from RCI investors until 180 days following closing of the RI, subject to customary conditions

Timings and approvals



- Subject to Worldline shareholders' approval at an extraordinary shareholders' meeting expected in Q1 2026
- Expected to be completed by the end of Q1 20263

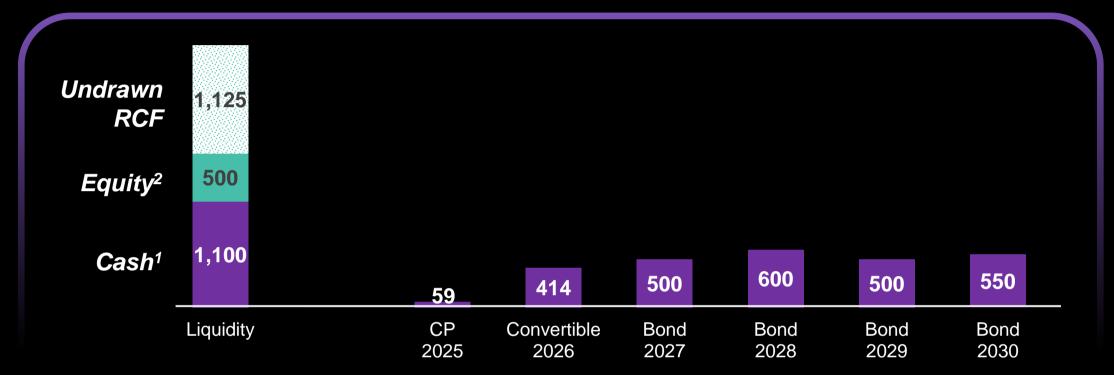
<sup>1.</sup> Such commitments are subject to, inter alia, shareholders' approvals at an EGM to be held during Q1 2026, customary regulatory approvals

<sup>2.</sup> Pro rata participation and c.€30m of additional commitment

<sup>3.</sup> Rights issue is subject to market conditions

### Balance sheet strengthening & Liquidity

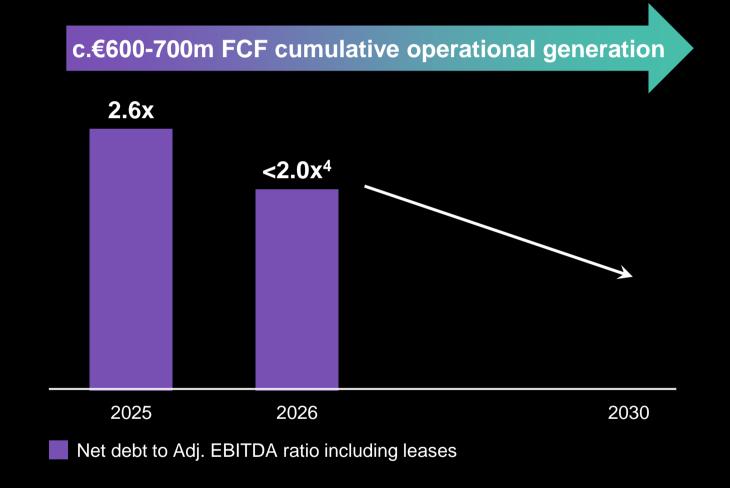
#### **Liquidity & Bond Maturity Profile (€M)**



#### M&A Cash-in / Cash-out (incl. calls & puts)



#### **Deleveraging to <2x by 2026**



Liquidity available to cover upcoming debt maturities

<sup>1.</sup> Estimated Cash as of Dec 2025

<sup>3.</sup> Includes Calls & puts on the Italian & Greek JVs (in discussion with JV partners regarding timing between 2026 to 2028

<sup>2.</sup> Contemplated equity raise subject to EGM approval & market conditions in Q1 2026

#### The new Worldline

**Incremental North Star 2030 : €210m** 

Organic €150m

Simplify the operating model 5%

Converge platforms and automate operations 55%

Integrated operations through GCC 20%

Grow revenue Management 20%

Volume Growth & Contract margin stabilisation

#### 2030 Targets

Revenue: c.4% CAGR 2027-30

Net Net Revenue1: c.3.5% CAGR 2027-30

Adjusted EBITDA €1B+ Free Cash Flow €300M to €350M

1. Net revenue after schemes and partners fees

# By 2030, Worldline will have achieved...

Profitable organic growth acceleration

Efficient and agile operating model

Renewed FCF generation

Capital allocation optionality

Creating value for all stakeholders