



CAPITAL MARKETS DAY 2025

November 6th, 2025 - Paris

Worldline in motion

Pierre-Antoine Vacheron
CEO

CAPITAL
MARKETS
DAY 2025

Our executive team



Pierre-Antoine Vacheron
CEO



Madalena Cascais Tomé
Processing
& Financial Institutions



Candice Dillon
Technology
& Operations



Anika Grant
People



Joe Katz
Risk



Maëlle Lafont de Sentenac
Transformation
& Performance



Srikanth Seshadri
Finance



Charles-Henri de Taffin
Legal & Compliance

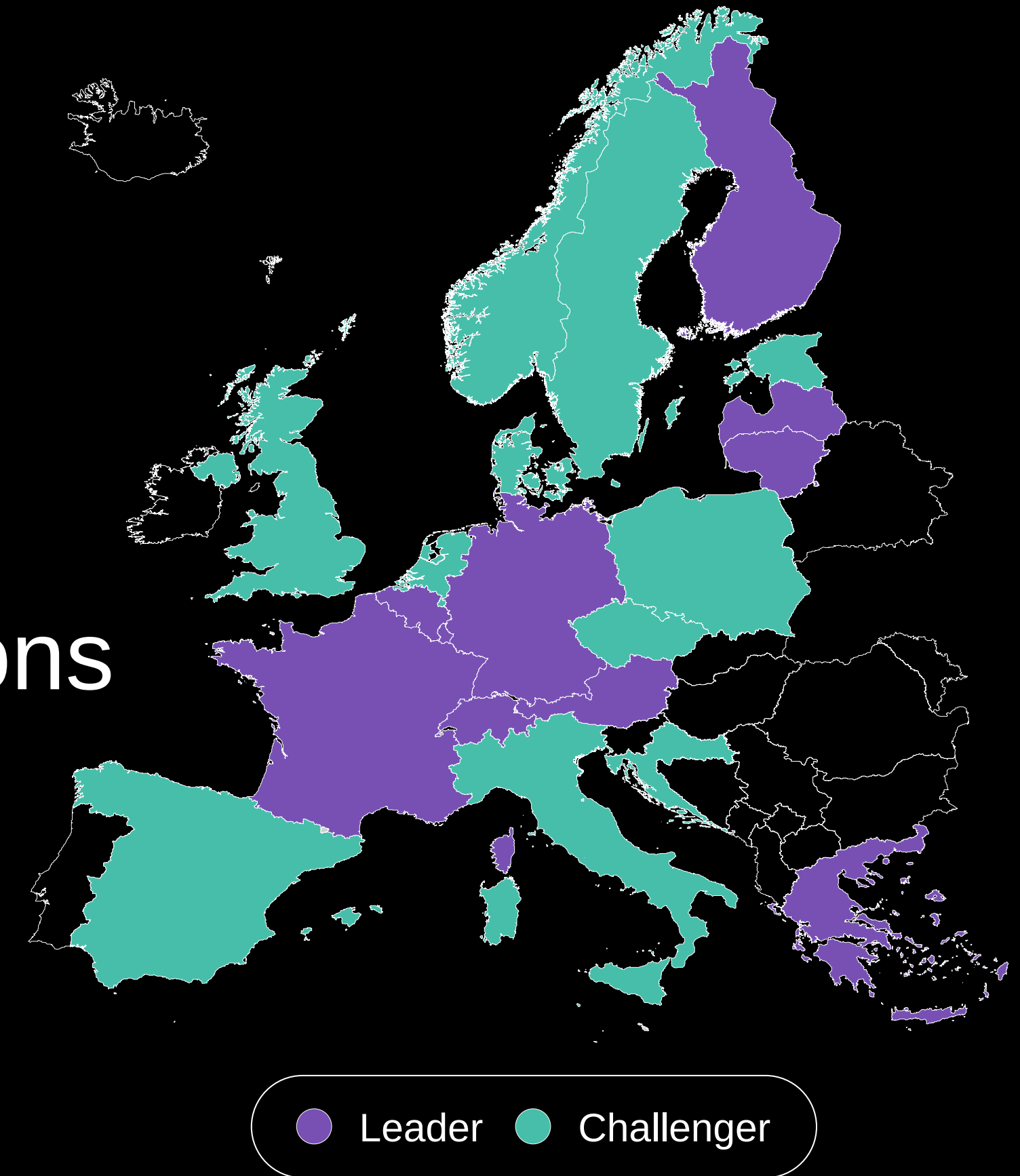
A renewed management team with the expertise and drive to deliver our transformation plan

Target assets in place.

Plan underway.

Momentum building.

Worldline is
a leading pan-European
acquirer and operator
of critical infrastructure
for merchants and financial institutions



Worldline today:
2025 pro forma
based on latest
guidance

c. €4.0B¹
Total revenues

€720M
to €745M¹
Adj. EBITDA

16,000²+
Employees

47B+
Transactions processed

€480B
Acquiring MSV³

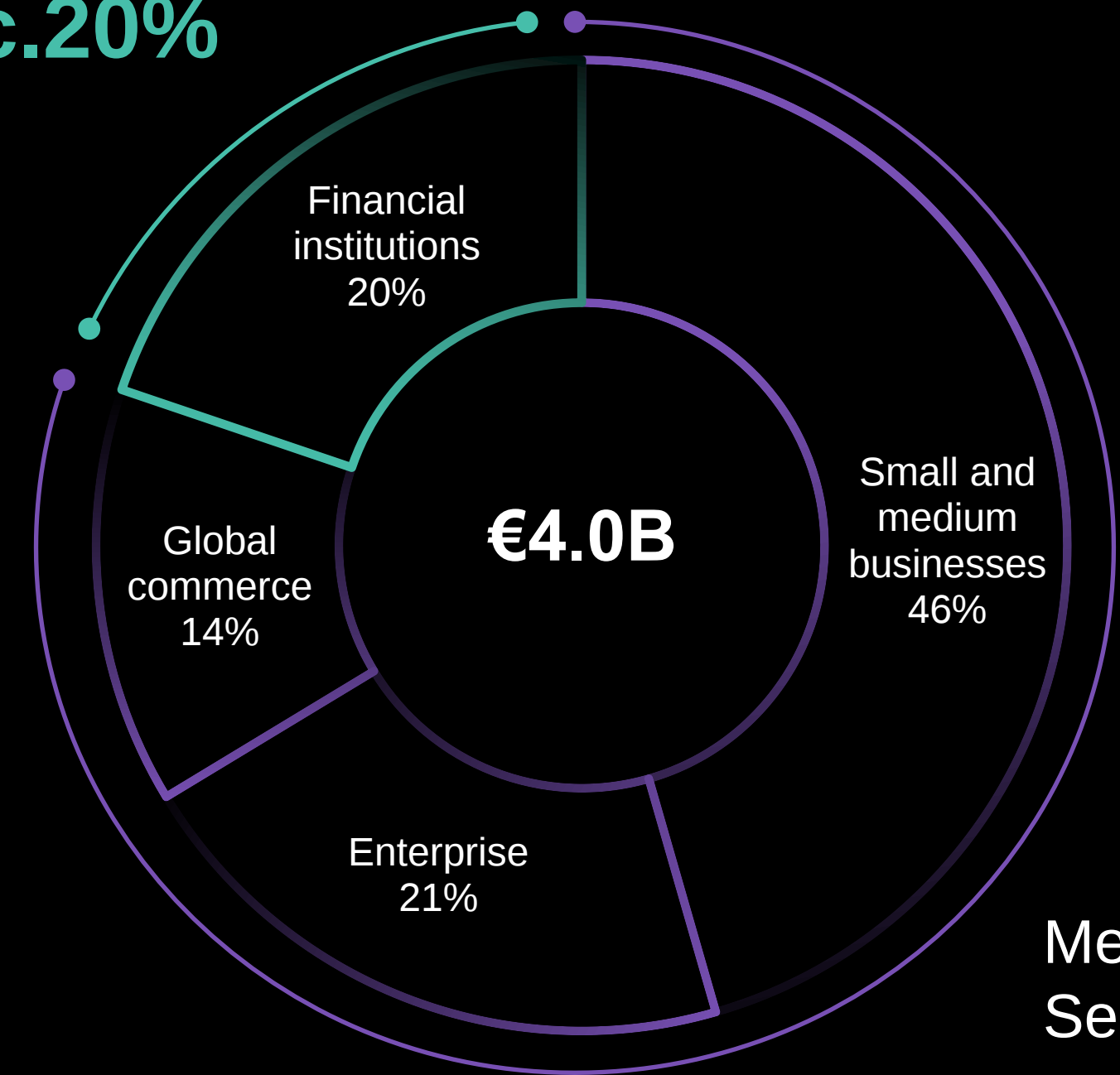
1. Excl. MeTS Worldline North America NA and Cetrel (Source: 2025 Worldline guidance)

2. Including subcontractors, employees expressed as FTEs

3. MSV: Merchant Sales Value

**A strong
and diversified
foundation**
with shared assets
between go-to-markets

Financial
Institutions
c.20%



Merchant
Services
c. 80%

REVENUE BY GO-TO-MARKET¹

**A modern
target
infrastructure**
that serves all types
of merchants and
financial institutions

Invested target infrastructure

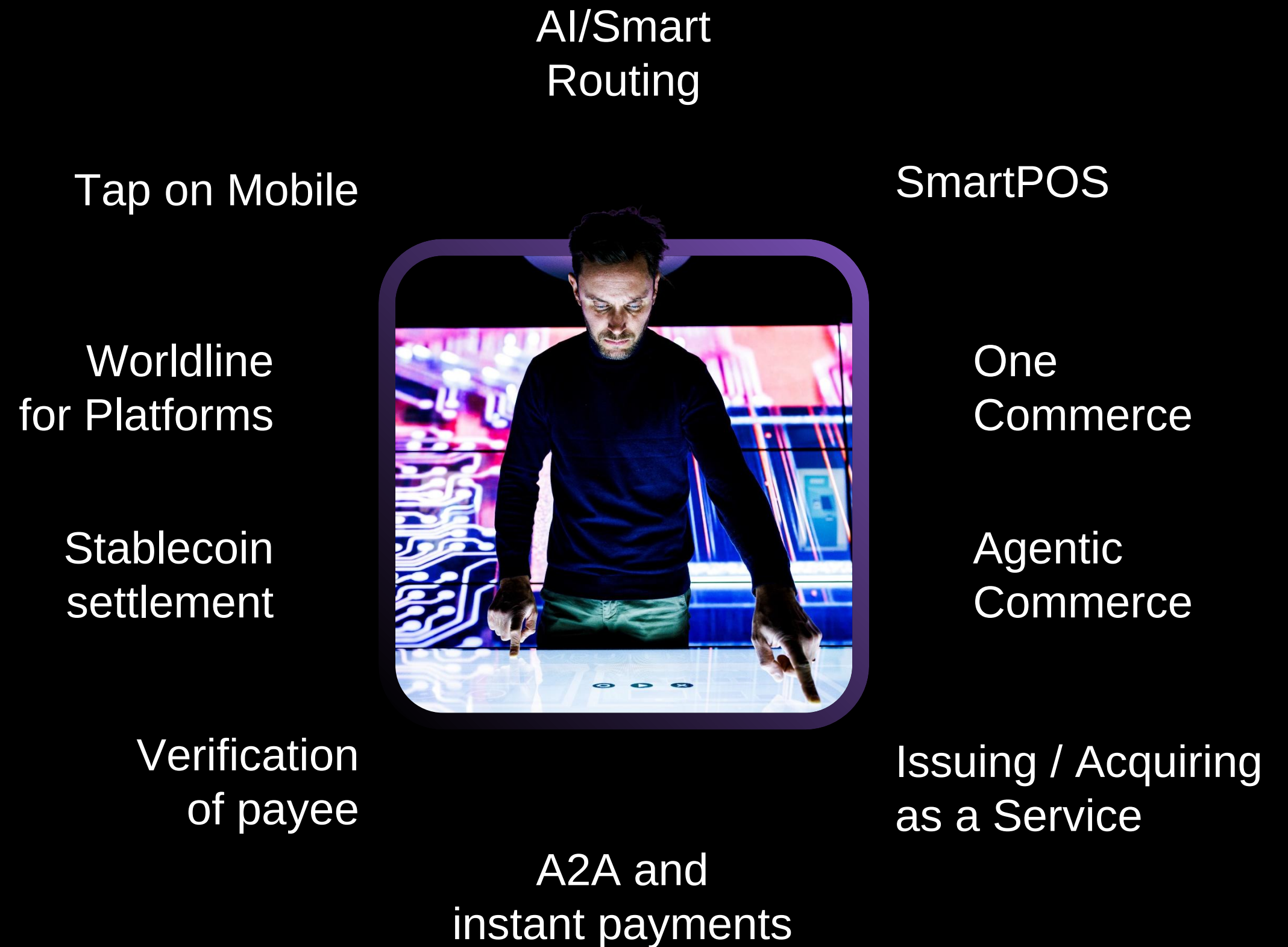
Comprehensive hosting set up

Diverse talent pool

Scaled GCCs¹

**Proven deployment
of GenAI capabilities**

Worldline is acting on **innovation fronts**



Keeping CSR embedded in our business model

2024 extra-financial ratings

MSCI  AA

ISS ESG  B-

 CDP A-

10+ years of ESG engagement

CSR Commitment is a **key differentiator**
valued by customers

CSR driven by programs and **linked to**
bonus targets

Study on
Decarbonisation
of Payments

Publish **Plan for**
Climate & Transition
(scope 1 & 2)

Deliver **Carbon**
Footprint metrics
per customer

Offer **low carbon**
solutions

A unique footprint in Europe

Merchants

c. 1.2M merchants
€480B acquiring MSV¹



Partners

23K branches distribution
400+ ISV² and ISO³



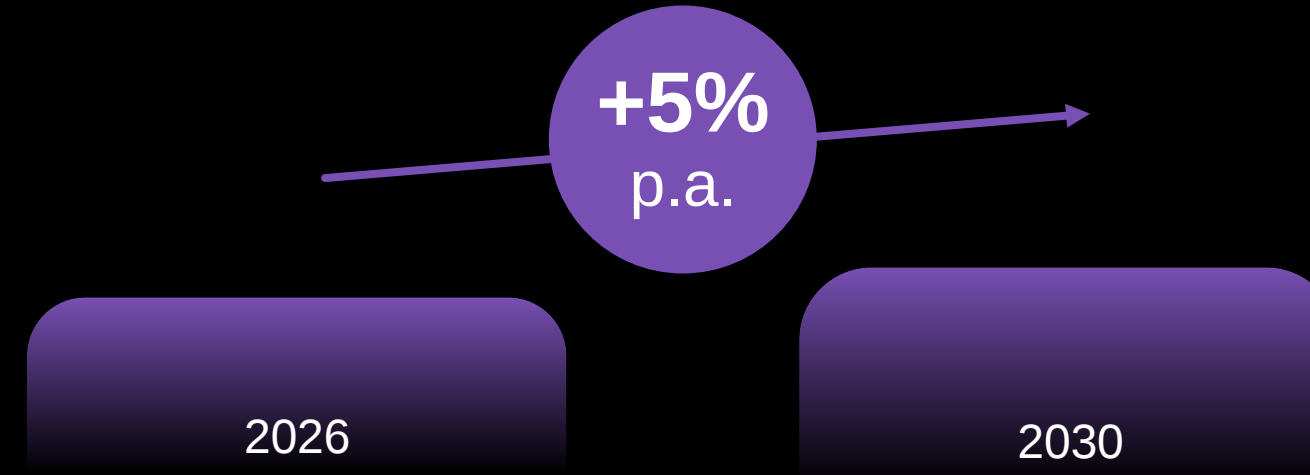
Financial Institutions

156M+ European cards
320+ banks
47B+ transactions processed

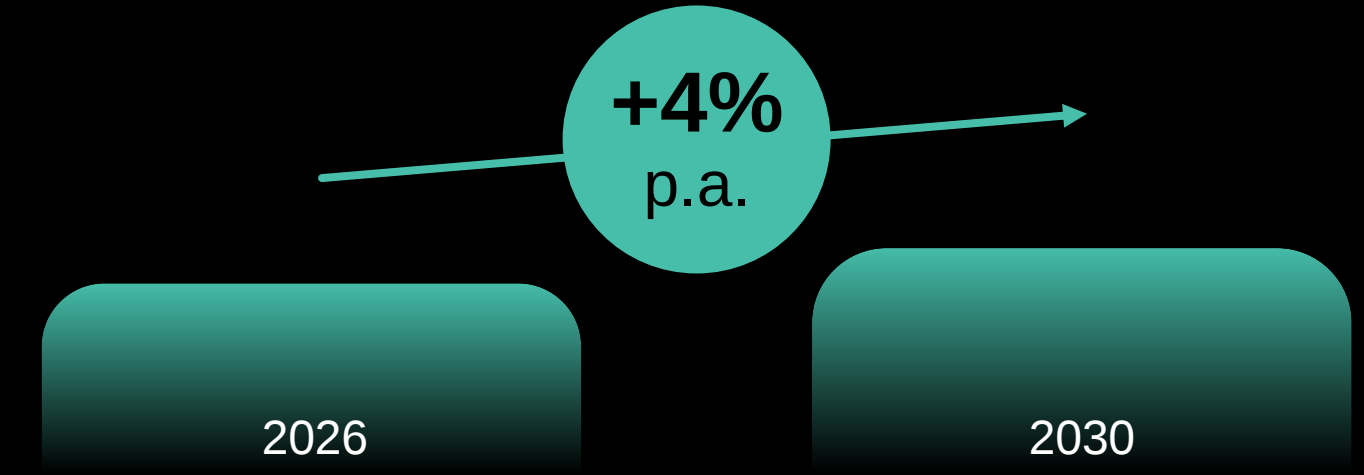


1. MSV: Merchant Sales Value
2. ISV: Independent Software Vendor
3. ISO: Independent Sales Organisation

Our selected markets are expected to grow at 4-5% p.a.



Merchant Services
Worldline core addressable markets¹, €B



Financial Institutions
Worldline core addressable markets², €B

Drivers

SMBs

- Gig economy and micro merchants
- Digitalisation

Enterprise

- Omnichannel
- Kiosks & self-service expansion
- Fragmentation of payments

Global Commerce

- Growth of digital & travel
- Agentic commerce
- Verticalisation & performance

Financial Institutions

- Payments strategic for banks
- Push towards sovereignty
- Increasingly complex
- Diversifying service models

Source: Global Management Consulting

1. Includes SMB, Enterprise and Global Commerce addressable markets, countries scope (Worldline countries), acquiring, acceptance and hardware revenues

2. Includes acquiring processing, issuing processing and account payments countries in scope: Belgium, DACH, Finland, France, Italy, Netherlands, Norway, Sweden

2025 actions **building momentum**

- **New management team**
- Assessment of **merchant portfolio**
- **€50M cash** cost savings
- **4** new Android devices
- **3** divestments announced for €350M-€400M cash proceeds¹
- **5** platforms decommissioned

Challenges **to address**

Commercial

- Decision to reduce HBR² exposure
- Dip in Financial Institutions revenues
- Merchant mix

Internal

- Delayed platform convergence
- Fragmented operating model
- Lack of automation

1. Year to date divestments announced: MeTS, Worldline North America and Cetrel
2. High Brand Risk

North Star 2030
Back to growth
alongside sustainable
and increased free
cash flow generation

**CAPITAL
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OUR NORTH STAR



Be the
**European payments
partner of choice**
for merchants and financial institutions



What
we strive
to be

Innovative,
multi-local,
end-to-end
value chain

Integrated
& efficient
operating
model

Scaled,
robust &
sovereign

North Star 2030: four drivers of transformation

Simplify

and streamline
the operating
model

Converge

platforms
and automate
operations

Integrate

operations
through GCC
to access talent
and drive GenAI
deployment

Grow

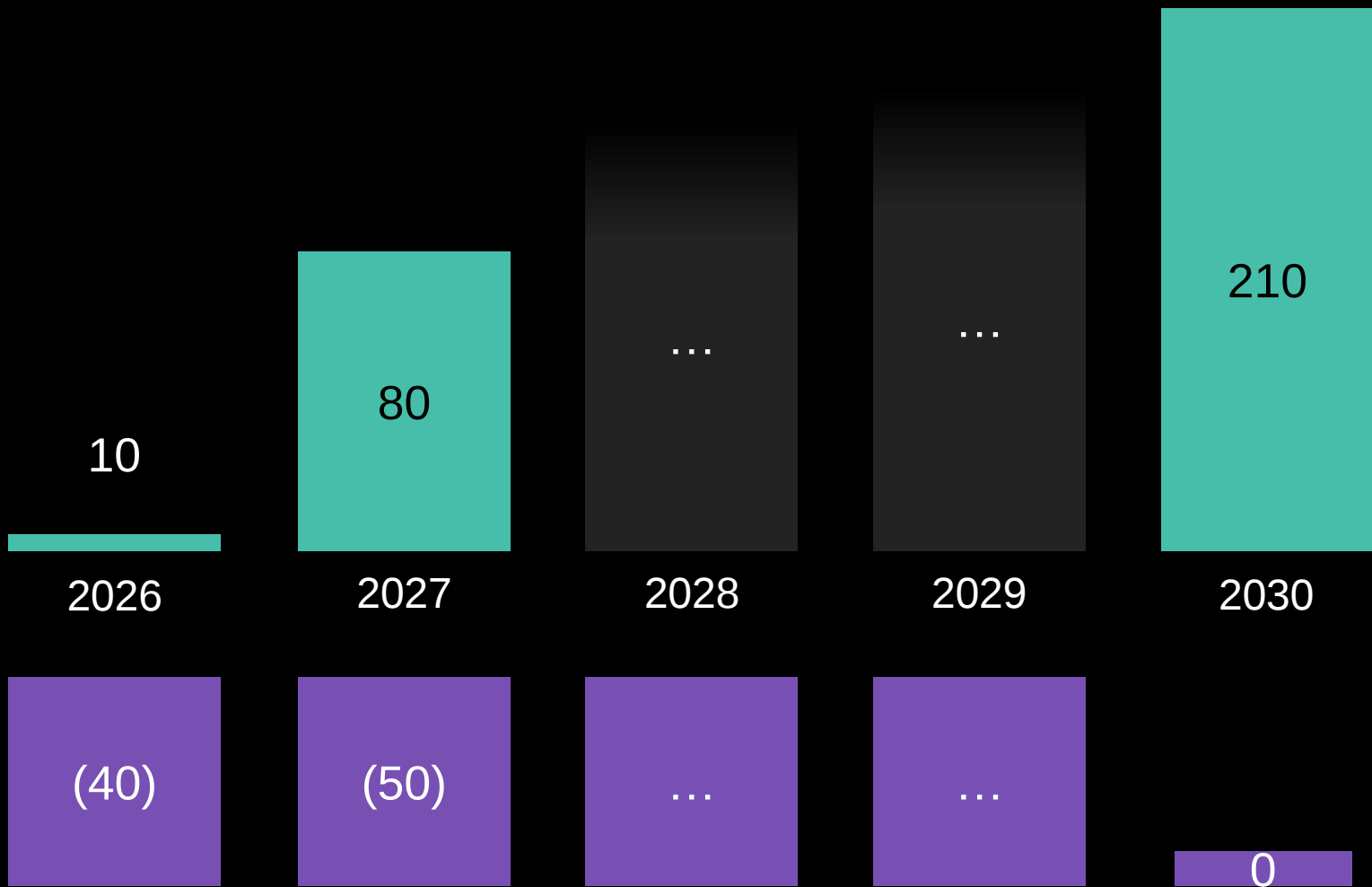
through
efficiency,
sales productivity
and revenue
management

North Star transformation plan is expected to deliver €210M of additional recurring EBITDA in 2030

2026-2030 in €M

North Star adj.
EBITDA impact,
2026-2030

Transformation
cash costs



For North Star
c. €620M
Adj. EBITDA
Cumulative
contribution

Accelerated value creation as of 2027

Why we will succeed

Phased
transformation

Focused
perimeter

Already
proven
execution

Committed
management
team



North Star 2030

**Be the European payments partner
of choice for merchants and financial institutions**

4
transformation
drivers

2025
showing we are
in full motion

Plan to deliver €210M
of additional recurring
Adj. EBITDA

Worldline 2030 Growth targets

Revenue : 4% CAGR 2027-2030
€1B+ Adj. EBITDA / €300M-€350M FCF in 2030

2030 targets

North Star
additional recurring Adj. EBITDA



€210M

Organic growth
additional Adj. EBITDA



€150M