



worldline

e-payment services

We are



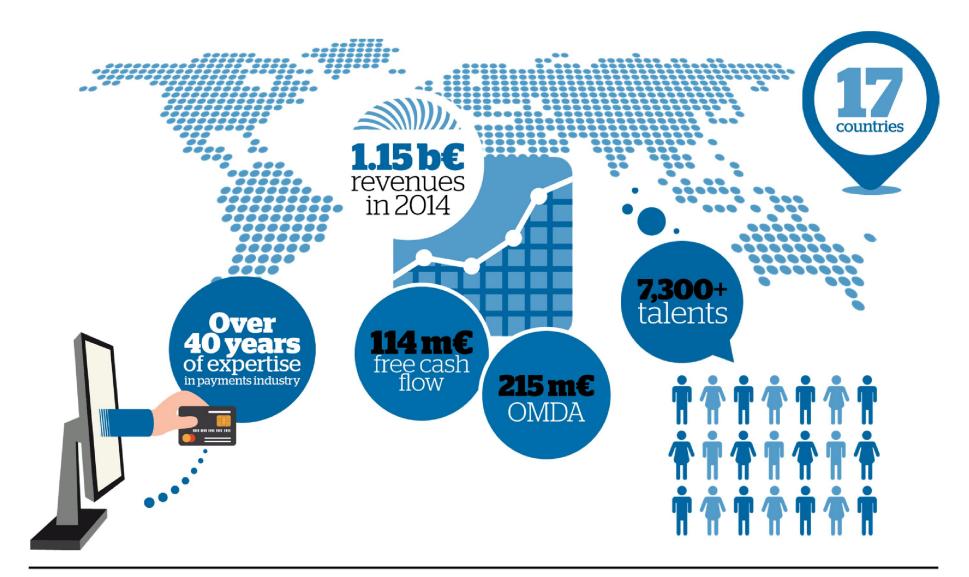
A payment service company, which builds and operates real-time transactional payment systems to allow merchants, banks, governments and other organizations:

- to issue, accept and settle payment means in various forms and;
- to manage all types of digital transactions with their customers beyond payments, such as orders, clearing and settlements, claims, prepaid tickets, loyalty rewards and coupons.





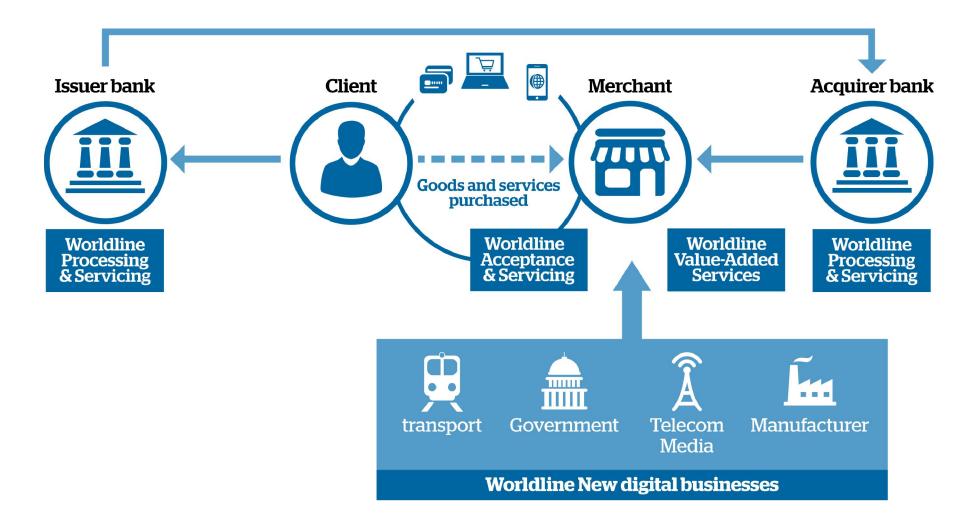
Worldline at a Glance







We are covering the whole payment value chain



Note: This diagram is given only as an illustration of the payment market as it is a simplification of the real process. Another common non-cash payment means in many countries in Europe is payment via direct debit and credit transfers from a consumer's bank account.





Three integrated Global Business Lines



Merchant Services & Terminals

2014 Revenue: **374M€** (+2.0%) 2014 OMDA* margin: **21.6%**

Leveraging the customer engagement



Commercial Acquiring



Online Services



Private Label Cards & Loyalty Services



Terminals



Financial Processing & Software Licensing

2014 Revenue: **396M€** (+1.4%) 2014 OMDA* margin: **25.2%**

> Combining Innovation and Agility with Industrial payment processing



Issuing Processing



Acquiring Processing



Online Banking





Mobility & e-Transactional Services

2014 Revenue: **380M€** (+5.1%) 2014 OMDA* margin: **13.7%**

Enabling strategic digital transformation



e-Consumer & Mobility



e-Ticketing



*Operating Margin before Depreciation and Amortization





2014 financial highlights

Key P&L items	2014	2013*
In € million		
Revenue	1149.3	1135.1
Growth %**	2.8%	4.1%
OMDA	215.1	203.2
As % of sales	18.7%	17.9%***
OM (Operating Margin)	170.3	164.0
As % of revenue	14.8%	14.4%
Profit before tax	143.2	156.5
As % of revenue	12.5%	13.8%
Net income	100.4	118.5
As % of revenue	8.7%	10.4%
Cash flow	2014	2013*
In € million		
Free cash flow	114.4	121.0
As % of revenue	10.0%	10.7%

^{*:} statutory combined accounts

Key Observations

- OMDA% in line with mid-term guidance
- Top line growth accelerating along 2014
- FCF progressing by 14% excluding oneoff items

Other comments

- 2013 accounts based on audited historical financials of Atos' subsidiaries (now part of Worldline)
- OMDA to EBITDA adjustments consist in subtraction of:
 - Costs associated with restructuring and rationalization
 - Costs related to carve-out or integration of acquisitions
 - Gains on disposals
 - Set up costs related to TEAM project





^{**:} Proforma at constant scope and exchange rates

^{***: 18.2%} on a pro forma basis

2015 and mid term guidance

2015 GUIDANCE

MEDIUM-TERM OBJECTIVES

Revenue

4 to 5% organic growth

5 to 7% 2014-2017 organic revenue CAGR Sales growth to progressively increase over the period

OMDA

+c.50 bp vs. 2014

+c.250 bps margin for 2017 vs. 2013

FCF

€120m to €125m

c.€180m by 2017







worldline e-payment services

Corporate Social Responsibility within Worldline

"After its IPO, is important that Worldline structure its own approach of Corporate Social Responsibility to confirm its priorities and set new objectives. The fact that significant resources were prioritized towards CSR in the company reflects that CSR is not an accessory activity but instead is closely interwoven with business activities."

Thierry Breton

Atos Chairman and Chief Executive Officer, Worldline Chairman



"As a management team we decided jointly that we also needed to pursue our own CSR approach to put more emphasis on some more specific challenges of the Worldline's business.

Our CSR approach, ultimately, is about ensuring that each one of us feels accountable for bringing consistency and certainty of the execution to all we do. "

Gilles Grapinet

Atos Senior Executive Vice President, Global Functions and Worldline Chief Executive Officer







Worldline corporate governance

Shareholding structure

• **As at June 30, 2015:** no shareholder > 5% of share capital (except Atos)

• Atos: 70.3%

• Employees: 0.1%

Free Float: 29.6%

Board of Directors

- Board to consist of 9 members, of which 6 Atos appointees (including the Chairman and the CEO) and 3 independent directors
- Consistent with recommendations of AFEP-MEDEF code for listed companies with a controlling shareholder
- Directors appointed for 3 years, except to the extent necessary to implement staggered board from the date of IPO
- Separation of Chairman and CEO functions

Board committees

- Audit Committee and Compensation and Nomination Committee:
 - Composed of 3 members, including 2 independent directors
 - Each committee is chaired by an independent director
- Committees in line with recommendations of AFEP-MEDEF Code

Management

- Non executive Chairman of the Board: Thierry Breton
- · CEO: Gilles Grapinet
- Strong Management team with average 17-year experience in the industry
- Key decisions subject to **Board** prior approval (+ in certain instances, audit committee opinion)





At the core of Worldline's business and operations

INTERNATIONAL GOVERNANCE

- The Corporate Social Responsibility Officer, member of the Worldline Management Committee and reporting directly to Worldline's CEO drives the Worldline Corporate Responsibility Program.
- The CSR Officer works in close cooperation with the Atos CSR Officer to ensure alignment with the group CSR initiatives.
- All Corporate Responsibility strategic decisions, investments, partnerships are presented and discussed on a regular basis at the Worldline Management Committee level.
- The Corporate Responsibility and Sustainability program is part of Atos Group's Well Being @ Work global program.







Main facts in 2014



Launch of the Worldline's first Corporate Social Responsibility Report + disclosure of CSR performance with a dedicated chapter in the Registration Document.



Worldline's design of a Sustainable Portfolio → **Highlighting Worldline's offerings** contribution to the sustainability excellence in clients



Worldline achieves the **highest GRI qualification as G4 – Comprehensive** for its Corporate Responsibility Integrated Report for extra financial reporting.





WL International certifications are part of the DNA of the company: ISO14001, PCI-DSS, Great Place to Work and Eco Vadis.



Working with WL ensure to **stakeholders a sustainable relationship** → **AA1000 Compliance** on best practices handling Stakeholders' expectations





Managing Stakeholder's expectations

Customers

Merchants, banks and other financial institutions, companies



Satisfaction, innovation, data privacy

Satisfaction surveys, innovation workshops



Suppliers and partners



IT hardware and software suppliers, payment terminal suppliers, service suppliers, business partners



Sustainable relations, costs, responsible procurement

Suppliers partnership days, Ecovadis rating, workshops

Employees

Employees, trainees, Social partners



Compensation, working time organization, social dialogue, talent management, diversity



Great Place to Work program, performance review interviews





Public bodies



Policies maker (PCIDSS); professional organizations, internal institutions, media.



Regulation, reputation, data privacy, promotion of the e-payment sector



Communities

Meetings, conferences.

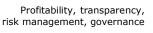
Investors and analysts

Shareholders, investors, banks, analysts, rating agencies

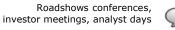




Local/National authorities, communities, associations,



Economic and social impacts, compliance, environment protection, human rights, anti corruption





Programs, projects





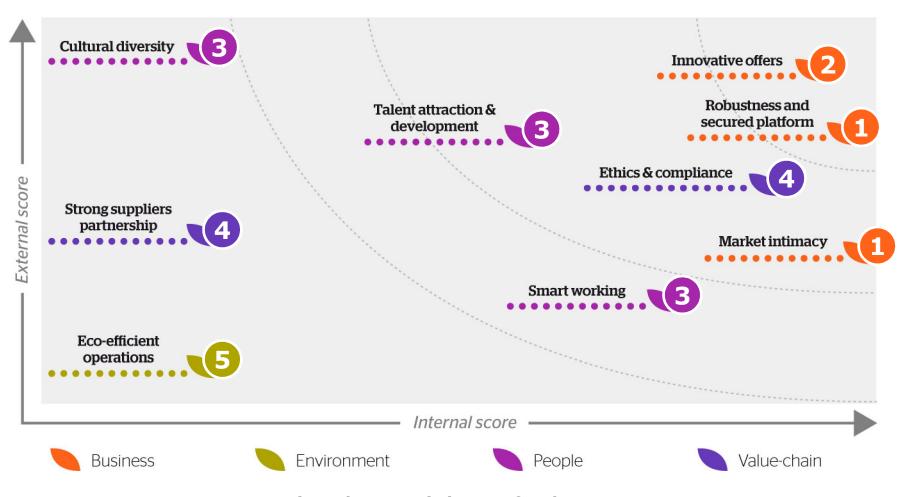


Main channels





Worldline has performed a detailed CSR materiality analysis









Worldline CSR commitment through five objectives

Building clients' trust with fully available & secured platforms

Reinforcing value for clients through sustainable & innovative solutions

Being a responsible employer by revealing our employees' potential



Endorsing our business ethic within our value chain

Leveraging the eco-efficiency of our data-centers and offices





Worldline CSR 2015 key action plan

- 1
- Renew year on year PCI certification.
- Working to generalize ISO 27001 certification.
- 2
- Engage research programs with main European academics on added-value services
- Develop sustainable digital solution in all markets and regions
- 3
- Launch new wellbeing@worldline program
- Enlarge our diversity program
- 4
- Increase the number of people following mandatory trainings on code of ethics
- Have a dedicated training session on code of ethics for top management
- 5
- Have all large offices and Data Centers ISO 14001 certified
- Perform and energy audit on the main sites and Data Centers





CSR within Worldline covers more than 40 subjects with a dedicated action plan

Sustamus	Available &		Talent			4	Strong	5
Innovative Solutions	Secured platforms	Market intimacy	Attraction & development	Smart working	Cultural Diversity	Ethics and compliance	suppliers partnership	Eco – efficient operations
Pioneering innovation	Services availability monitoring	Regulation intelligence	Performance management	Working conditions	Local hiring	Compliance with regulations	EcoVadis – supplier evaluation	Environmental & Carbone efficiency
Awards recognition	Security	Customer satisfaction	Development program	Social dialogue	Cultural differences	Code of ethics	Enhance sustainable supplier relations	Energy consumption and audit
Economic growth	Data protection		Benefits for employees	Work life balance	Gender equity	Risk management	Economic impacts – subcontract.	ISO 14001 certification
Social progress	PCI DSS certification		Recognition and loyalty	Collaborative work	Senior capital	Human rights		
Environment conscious	Fraud management		Great Place to Work	Well Being @ Work	Disability	Anti corruption		
				Health and safety	Citizenship and charity			





KPIs published to measure our CSR performance

Worldline Challenges	Aspects	Relevant KPIs	2014 value		
		External awards success rate	30%		
1 2	Innovative solutions	Delivered Customer Innovation Workshops	18		
	Tillovative solutions	Number of Worldline Innovation Network members	42		
Building client's trust with		% of PhD and PhD students at R&D department	30%		
fully available and secured platforms and Reinforcing	Fully available & secured platforms	Number of security incidents	89		
value for clients through		Services availability rate	99,74%		
sustainable & innovative	Market intimacy	Overall Customer Satisfaction from Tactical surveys (from 0 to 9)	7		
solutions		Overall Customer Satisfaction from Strategic surveys (from 0 to 9)	8		
		% of total employees who received a regular performance and career review	97%		
	Talent attraction & development	Average hours of training that employees have undertaken during the year	19		
3		Employees stock plan	Qualitative		
		Turnover	8%		
Being a responsible	Cultural diversity	% of female within the Directors	25%		
employer by revealing our		Participation rate to the Well Being at Work	86%		
employees potential	Smart Working	% of positive responses to "I would say this is a great place to work"	54%		
		Absenteeism Rate %	3%		
		Emails sent per week per mailbox-Collaborative working	77		
		Significant fines and number of non monetary sanctions for non compliance	0		
4	Ethics and Compliance	% of management employees trained in Code of Ethics – Elearning	50%		
		% of management employees trained in Code of Ethics – Physical	0%		
Endorsing our business ethic		% of new strategic suppliers evaluated by EcoVadis	21%		
within our value chain	Strong Suppliers partnership	% of total expenses assessed	30%		
		Proportion of spending on local suppliers at significant locations of operation	85%		
		Number of sites certified ISO 14001	4		
5		Energy consumption within the organization (Gj)	290 552		
		Energy intensity per revenue (Gj)	292		
Leveraging the eco	Eco efficient operations	Energy intensity per employee (Gj)	53		
efficiency of our data		Total CO ₂ emissions (t)	11416		
centers and offices		CO ₂ emissions per revenue (t)	11		
		CO ₂ emissions per employee (t)	2		

^{*} LA11: Exclusion Germany and Austria, WL4 & AO2: Exclusion China Indonesia, EC9 & AO17: Exclusion Netherlands and Indonesia, EN3, EN5 & EN18: Exclusion Germany, France and UK.





All Worldline's solutions deliver strong sustainable benefits

			A. Economic benefits					B. Social benefits					C. Environment benefits				
SUSTAINABLE OFFERS		Time saving	Cost Rationalizati on	Flows Optimization	Processing Optimization	Security Risk Management	Online accessibility and mobility	Human health & environment	Fraud managemen t	Human activity development	Human education	Multimodal transport	Pollution	Carbon Footprint	Energy saving	Resource saving	
	e-Ticketing – Retail	X	X	Χ			X			Χ		X	Χ	X		Χ	
	e-Ticketing - Resource Management						X			Χ		X		Χ		Χ	
	Freight Management	Χ		Χ									Χ	X	X		
	Digitization	X	X		X		Χ			Χ				X	X	Χ	
М	Tolling	X		Χ				X					Χ				
Т	Offense Processing Center	Χ			X		Χ	X		Χ				Χ		Χ	
S	Health		X	Χ			X	Χ		X				Χ	Χ	Χ	
3	Connected Living		Х				Х			Х				Х	X		
	Contact	Χ								Χ			Χ	Χ	Χ	Χ	
	Consumer Cloud & Messaging		Х		Х		Х			Χ	Х				Х		
	Multichannel Push									Χ						Χ	
	Commercial Acquiring	Х		Х		Х	Х			Х			Х	Х	X	Х	
	Multichannel Payment Accept.			Χ		Χ	Χ		Χ	Χ			Χ	Χ		Χ	
M	Terminals	Х					Х			X						X	
Е	Kiosks		X				Χ			Χ							
S	Loyalty & CRM Services						Х										
3	Private Label Cards						Χ										
	Omni Commerce				Х		X			X							
	Issuing Processing									Χ							
	Issuing Value Added Services								Х					Х	Х	Χ	
	Issuing - Fraud Risk Management		X			Χ			Χ	Χ							
	Prepaid Issuing					Х				X							
F	Issuing Wallet Services – TSM									Χ							
P S	Acquiring Processing	Х	Х	Х		Х				Х							
	Scheme Gateway		X	Χ	Χ	Χ											
	Acquiring - Fraud Risk Management		Х			Х			Х								
	Acquiring - Cheque Services					Χ				Χ							
	SEPA & Non-Card Payments	Х	Х	Х	Х					Х							
	e/m Banking – e Brokerage		Χ	Χ	Χ					X							
	WL Payment Software Licensing									Х							





Worldline CSR is following several certifications

Worldline has obtained for 2014 exercise the GRI G4 Comprehensive level.



Consequently:

- 1. Worldline is a CSR leader in its market.
- 2. No other of our direct competitor got this rating.



Worldline got the EcoVadis silver label for **responsible purchasing**.



Worldline has implemented the **Great Place to Work survey** in 97% of its geographies **to take into account employee's opinion and set up an action plan**.



Worldline has certified four of its strategic data centers with the ISO 14001 and is in the process to certify more sites in 2015.



Worldline is **compliant with local and international regulations** such as **AA1000** and **Grenelle II** ensuring high and transparent quality of its extra financial information.





First CSR Report Worldline follows the GRI-G4 Comprehensive option

2013







2014

Key competitive advantage that Worldline offers to its customers

- The security that Worldline's platforms respond rapidly and efficiently to customers needs and that at the same time are cost effectiveness
- Working with a company that had implemented a Data Protection and security organization fully in line with the Binding Corporate Rules (BCR) for processing personal data.

- The confirmation that Worldline maintains and develop a culture in which employees feel respected, motivated and energized to help the company achieve its business activities
- The guarantee that Worldline respects and protects the environment by the implementation of its operational excellence and environmental efficiency in its DC's and offices.



- Worldline's reputation as a responsible company that selects its suppliers based on the application of its code of ethics, on a CSR Charter and on a responsible procurement evaluation EcoVadis
- Worldline's offers provide social, economical and environmental benefits being a signal of product quality generating positive impacts





CSR ambition, roadmap and results are described in the Corporate Reports







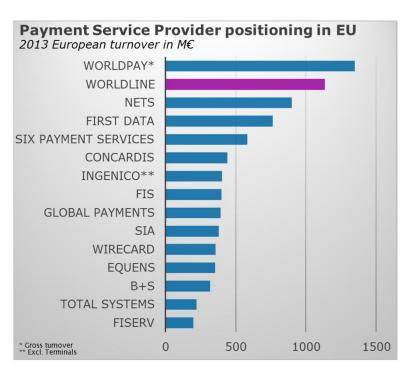
Read our interactive reports: worldline.com/reports2014







Worldline is a leading player in Europe with expanding emerging markets footprint







Source: Natixis December 2014 estimates

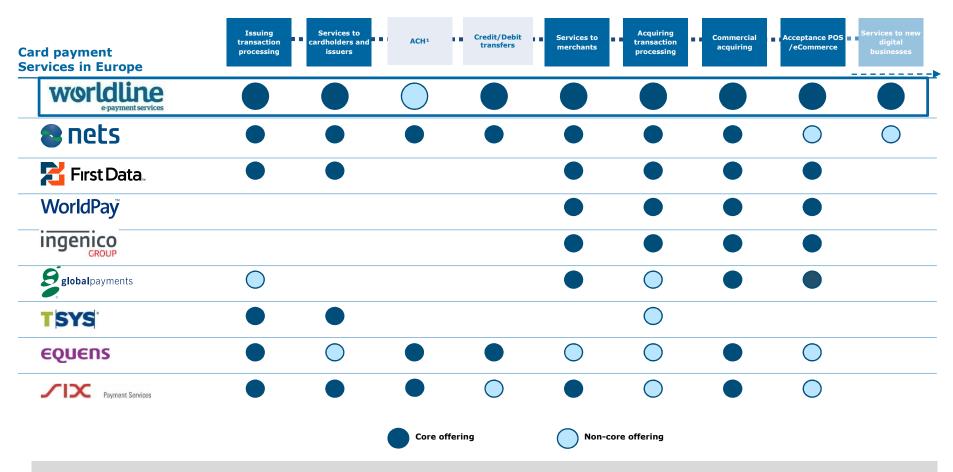
Why scale matters:

- Price competitiveness
- Innovation
- Outsourcing opportunities
- Barriers to entry
- Increased operating leverage
- Positioned for consolidation opportunities





Worldline has a comprehensive positioning across the extended payments value chain



Comprehensive European presence across core payments value chain plus capability of serving new digital businesses

Source: Best estimates from the company based on available public information

¹ Automated Clearing House.

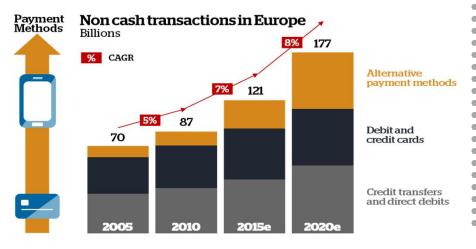




Worldline's environment positively impacted by changes in regulations and digital transformation

PAYMENT MARKET VOLUME GROWTH

- Ubiquitous penetration of electronic payments through mobility and Internet of Things
- Growing 3x faster than total consumer spending



IMPACT OF THE CHANGE IN EUROPEAN REGULATIONS

MIF Cap on interchange fee

Harmonization, consumer protection & rights, obligations for payment providers

Open, common **standards**, industrialization and innovation

EMVco tokenisation: framework for better security

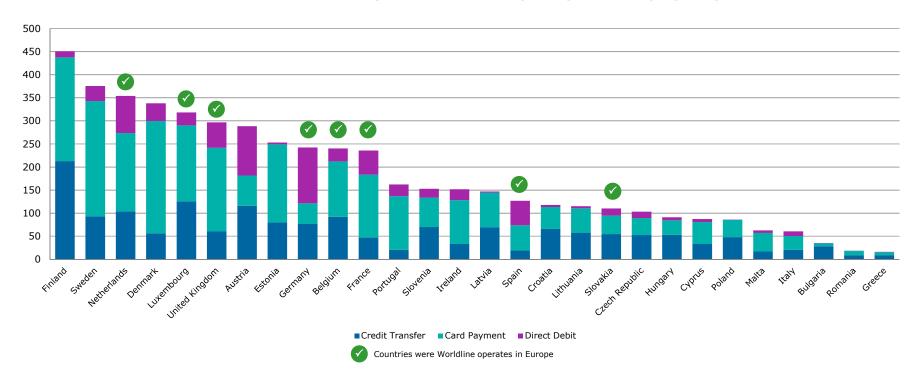
Source: A.T. Kearney European payment market model - June 2013





Non-cash payment growth penetration potential in Europe

Number of Non cash Payment Transactions per Capita in Europe (2013)



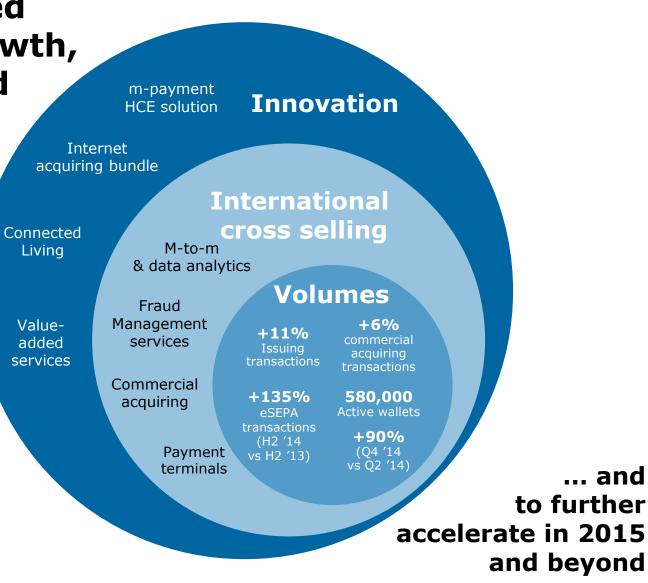
Source : ECB Payment statistics – data as of 24 August 2014 Note: Green checks indicate countries where Worldline is currently present





2014 supported by volume growth, innovation and international cross-selling

. . .







Worldline strategy to take advantage of regulatory and digital changes

Banks (FPL) Capture new outsourcing

- opportunities
- **Upsell** with new innovative products on existing customers (strong authentication, payment data analytics,...)
- Consolidate the leadership in new payment means (Mobile payment, Wallet, SEPA)



Merchants (MS&T)

- Capture new commercial acquiring alliances with Banks
- Expand international commercial acquiring
- Develop end-to-end digital retail offers
- · Reinforce Worldline's offering in on-line and mobile payment for merchants



Government, Transportation, **Manufacturing (MTS)**

- Focus on Mobility & Big Data to face the digital transformation trends
- Increase focus around end-to-end vertical digital businesses (transport, manufacturers, ...)
- Differentiate with real-time m-to-m, data analytics, security & privacy expertise





For further information



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