Q1 2025 REVENUE April 23rd, 2025



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Opening Remarks

Pierre-Antoine VacheronGroup CEO



INITIAL FINDINGS

We have a direction to unlock Worldline's potential

		A solid asset base		But we need to
Market	•	We operate in a mid-to-high single digit growth payment market with scale mainly in Europe	>	Focus on core growth areas and exit from adjacencies
Products	•	We cover the entire payment value chain with advanced merchant acquiring value proposition and massive expertise in payments processing	>	Enhance innovation, customer experience and differentiation
Infrastructure	 	We have scale		Be disciplined in the convergence of our platforms and adopt next generation technologies to get operational leverage
Organisation	•	We have a wide talent pool and a track record in offshoring	>	Restore ownership and accountability to deliver products and projects while consolidating talent pool, following Power 24



PUT THE COMPANY BACK ON-TRACK FOR ROBUST GROWTH & FREE CASH-FLOW GENERATION

ROBUST GROWTH DELIVERIES EFFICIENT **PRIORITIES** RELIABLE

2025 OUTLOOK

Findings to be solved Short term

End of one-offs on top line

Merchant termination effect in MS and contract insourcing in FS

High comparison base impacting H1'25 but no more H2'25

POS terminals

Delays in shift to Nextgen terminals with late SW delivery

Speed to fix it in various markets will be progressive

Margin development

Unfavorable business mix seen in Q1'25 with better dynamic in lower margin verticals

Initiatives underway to put to Company back on-track to robust growth and FCF generation

FY'25 outlook update to be provided at H1'25 publication on July 30th, 2025



Q1'25
Financial Highlights
Grégory Lambertie
Group CFO



Q1'25 external revenue in line with initial expectations

Q1 2025 Group Revenue								
(in €m)	Q1 2025		Organic growth (Published Revenue)	Organic growth (NNR)				
Merchant services	777	784	(1.0%)	(3.5%)				
Financial services	204	224	(8.9%)	(8.8)%				
MeTS	87	85	+2.2%	+2.2%				
Worldline	1,068	1,093	(2.3%)	(4.3)%				
*at 2024 constant scope and exchange rates								

Merchant Services

Stable revenue excluding leap year, despite impact of merchant terminations

Lag in NNR vs published revenue driven by merchant and product mix

Financial Services

Close to stable revenue excluding remaining impact of contracts re-insourcing

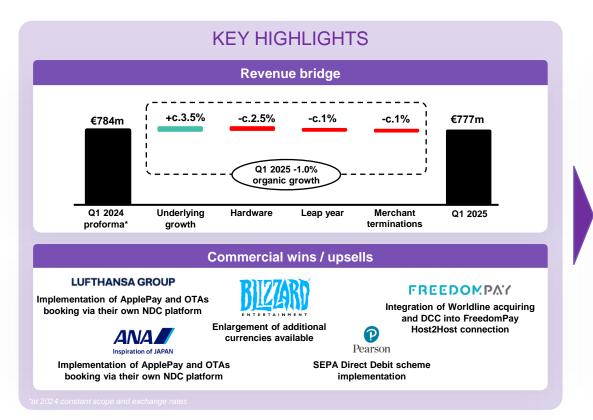
MeTS

Good organic growth performance



MERCHANT SERVICES

Q1'25 performance highlights



BUSINESS DYNAMICS

Challenge on terminal and related software availability impacting revenue by c.2.5%

3.6% underlying acquiring MSV growth vs. Q1'24 and acceptance transactions volumes up 5.4%

ENTERPRISE

Good dynamic driven by global ecommerce in travel and in acquiring and acceptance in retail and self-service verticals

SMB

Negative impact of terminal sales drop and poor performance in core markets

JOINT-VENTURES

continuous market share gains in Southern Europe and improved performance in Australia Germany impacted by high comparison base in terminals and by customer mix



FINANCIAL SERVICES

Q1'25 performance highlights



€204m revenues

(8.9%) organic growth / (1.0%) excl. contract re-insourcing effect

Revenue reached € 204 million, a (8.9%) organic growth. Soft performance impacted by one-off effect of the re-insourcing process. (-1%) excluding that impact.

- Base effect from licenses deals signed Q1'24
- Card-based payment processing: Very good momentum with a mid single digit growth leveraging next generation card issuing platform
- Account Payments: Performance penalized by the re-insourcing process
- APAC : Strong performance driven by build

Swift Connectivity to TARGET Instant Payment Settlement Long-term partnership extension in issuing services Partnership extension in Open Banking



MOBILITY & E-TRANSCTIONAL SERVICES

Q1'25 performance highlights



€87m revenues 2.2% organic growth

Revenue reached € 87 million, up +2.2%. Decent growth with continued momentum.

- Transport & Mobility: solid performance driven primarily by growth in France through new mobility projects and ticketing systems, as well as in the UK (higher volumes)
- Omnichannel interactions: strong momentum largely driven by volume growth in France with key clients such as SNCF and EDF
- Trusted Services: contrasted performance despite some good dynamics in Spain, Belgium, and Germany, not offsetting the difficult base effect from Track & Trace solution deployed last year

Commercial wins / upsells



Roll-out of Telematics Infrastructure
Gateway connecting all service providers in
the German healthcare sector



Go-live of our CX Suite solution for Engie Home Services



FY'25
Key take-aways
Pierre-Antoine Vacheron
Group CEO



IN MOTION

to restore robust growth and free cash-flow generation

PRIORITIES

Fix the gaps in the organisation

Empower and make accountable

DELIVERIES

Fix short term product issues to restore competitiveness

Deliver features to ease convergence of platforms

€50m cash cost savings

Deliver on portfolio pruning

ROBUST GROWTH

Assess and test our best right to wins

Define our capital allocation strategy

OVERARCHING GOAL

Margin Cash generation

Customer Asset turn

#1

#2

#3

SHORT TERM

Strengthening and Energize

Energize

SHORT-TO-MEDIUM TERM

Focus on our strengths and reinforce core business activities

LONG TERM

Full Plan and Objectives will be announced at Capital Markets Day

DRIVE HIGHER RETURNS

Delivering value for stakeholders



SUMMARY

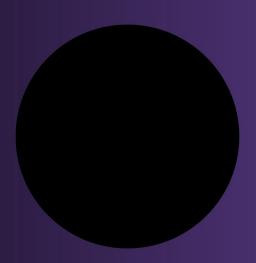
Put the company back on-track to deliver robust growth and free cash-flow generation

Significant addressable market opportunity remains

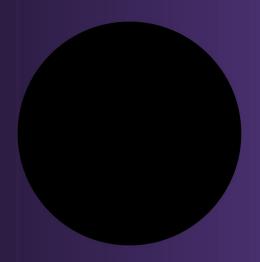
Established operating model and footprint

Challenges to address – but actions underway

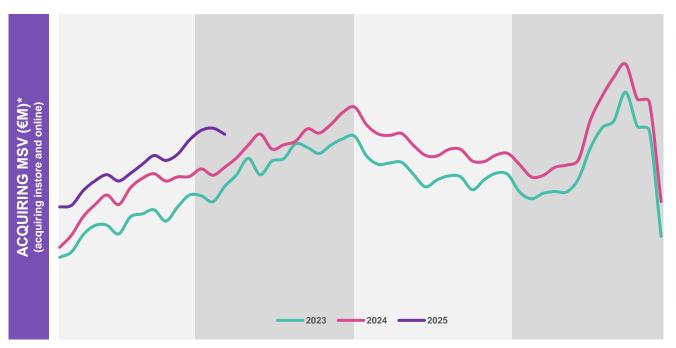
A&P



Appendices



Q1'25 ACQUIRING MSV DEVELOPMENT



c.+3.6% in Q1'25 MSV growth vs Q1'24

Scope evolution:

Integration of Banco Desio

Integration of Girocard acquiring volumes (previously excluded)



c.€134bn MSV in Q1'25

^{*} Rolling 3-week average transaction volumes in euro millions on acquiring activities

Q1'25 NR TO NNR BRIDGE

	Revenue								
In € million	Q1 2025 Published	Schemes & Partners fees	Q1 2025 Net Net	Q1 2024 Published*	Schemes & Partners fees	Q1 2024 Net Net	OG% Q1 Published	OG% Q1 Net Net	
Merchant Services	777	(215)	562	784	(202)	582	(1.0%)	(3.5%)	
Financial Services	204	(2)	202	224	(2)	222	(8.9%)	(8.8%)	
Mobility & e-Transactional Services	87		87	85		85	+2.2%	+2.2%	
Revenue	1,068	(217)	851	1,093	(204)	889	(2.3%)	(4.3%)	

^{*} at constant scope and exchange rates

Schemes & Partners fees = scheme fees + kickbacks PM03 + full buy-rate



THANK YOU

For more information, please contact:

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